



IAPD Report

KYLE MATTHEW LUTES

CRD# 4619109

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page
<http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

KYLE MATTHEW LUTES (CRD# 4619109)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/24/2024**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	OSAIC WEALTH, INC.	CRD# 23131	01/19/2024
IA	OSAIC WEALTH, INC.	CRD# 23131	01/19/2024

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	WOODBURY FINANCIAL SERVICES, INC.	421	CRAWFORDSVILLE, IN	04/21/2006 - 01/19/2024
B	WOODBURY FINANCIAL SERVICES, INC.	421	CRAWFORDSVILLE, IN	01/20/2003 - 01/19/2024

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

No



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 2 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

Regulator	Registration	Status	Date
 FINRA	Invest. Co and Variable Contracts	Approved	01/19/2024
 FINRA	Investment Co./Variable Contracts Prin	Approved	01/19/2024
 Indiana	Agent	Approved	01/19/2024
 Indiana	Investment Adviser Representative	Approved	01/19/2024
 Ohio	Agent	Approved	01/19/2024

Branch Office Locations

OSAIC WEALTH, INC.
CRAWFORDSVILLE, IN



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
 Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	11/26/2003

General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	01/17/2003

State Securities Law Exams

Exam	Category	Date
 Uniform Investment Adviser Law Examination (S65)	Series 65	03/30/2006
 Uniform Securities Agent State Law Examination (S63)	Series 63	02/24/2003

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	04/21/2006 - 01/19/2024	WOODBURY FINANCIAL SERVICES, INC.	CRD# 421	CRAWFORDSVILLE, IN
B	01/20/2003 - 01/19/2024	WOODBURY FINANCIAL SERVICES, INC.	CRD# 421	CRAWFORDSVILLE, IN

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	CRAWFORDSVILLE, IN, United States
03/2003 - 01/2024	WOODBURY FINANCIAL	REG REP	Y	INDIANAPOLIS, IN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) LUTES WEALTH MANAGEMENT; INV REL; 120 N MAIN ST, LINDEN, IN 47955; FIXED INSURANCE SALES; AGENT; SINCE 03/2003; 5 HRS/MO; 5 HRS/MO DURING TRDING HRS; SALES & SERVICE OF FIXED INSURANCE PRODUCTS

2) LUTES WEALTH MANAGEMENT, INC.; NON-INVESTMENT RELATED; 4229 N US HIGHWAY 231, CRAWFORDSVILLE IN 47933; NATURE OF BUSINESS IS TO CONTROL EXPENSES FOR NOW AND FOR POTENTIAL EMPLOYEE EXPENSES LATER, PLACE FIXED COMMISSION BUSINESS HERE; 100% OWNER OF 1000 SHARES OF THE CORP; DEVOTE 5 HRS/MO; ZERO HRS DURING TRADING HRS; DUTIES AS PRESIDENT WILL BE THE ADMINISTRATIVE ASPECTS OF HAVING A CORP. 7/18/2008.

3) LUTES WEALTH MANAGEMENT; INV RELATED; 120 N MAIN ST LINDEN, IN 47955; FINANCIAL PLANNING; PRESIDENT; 03/01/2011; 140HR/MON; 140HR/MON; DUTIES CONSISTENT WITH OWNING/OPERATING A FINANCIAL PLANNING FIRM INCLUDING WORKING W/CLIENTS TO ACHIEVE FINANCIAL GOALS AND THE ADMIN WORK NEEDED TO PROVIDE THE SERVICE.

4) RENTAL PROPERTY

POSITION: Property owner NATURE: Rental property, partnership. I will own this property with my brother, Travis Lutes. We will each take 50% ownership. The property is all on one parcel that is 5+ acres and has 3 duplex's. There are 6 "units" total.

INVESTMENT RELATED: No

NUMBER OF HOURS: 15

SECURITIES TRADING HOURS: 5

START DATE: 08/28/2019

ADDRESS: 3335 W 100 N, Crawfordsville IN 47933, United States

DESCRIPTION: Responsibilities will be consistent with owning/operating a rental property. Making sure property is properly maintained, scheduling maintenance/repairs, collecting rent, etc.

5) LUTES WEALTH MANAGEMENT

POSITION: president NATURE: S corp

INVESTMENT RELATED: Yes

NUMBER OF HOURS: 140

SECURITIES TRADING



Registration & Employment History

OTHER BUSINESS ACTIVITIES

HOURS: 100 START DATE: 03/01/2011

ADDRESS: 120 N Main st, linden IN 47933, United States

DESCRIPTION: DUTIES CONSISTENT WITH OWNING/OPERATING A FINANCIAL PLANNING FIRM INCLUDING WORKING W/CLIENTS TO ACHIEVE FINANCIAL GOALS AND THE ADMIN WORK NEEDED TO PROVIDE THE SERVICE.

6) KYLE LUTES

POSITION: owner NATURE: Sole Proprietorship INVESTMENT RELATED: No NUMBER OF HOURS: 1 SECURITIES TRADING

HOURS: 0 START DATE: 01/01/2022

ADDRESS: 5320 e 600 n, crawfordsville IN 47933, United States

DESCRIPTION: Landowner



End of Report

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