



IAPD Report

HEATHER M MANKOPF

CRD# 4711381

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

HEATHER M MANKOPF (CRD# 4711381)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/19/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	STATE FARM VP MANAGEMENT CORP.	CRD# 43036	08/21/2009
IA	STATE FARM INVESTMENT MANAGEMENT CORP.	CRD# 3487	09/30/2025

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	STATE FARM VP MANAGEMENT CORP.	43036	BLOOMINGTON, IL	08/16/2007 - 12/04/2007
B	STATE FARM VP MANAGEMENT CORP.	43036	BLOOMINGTON, IL	10/15/2003 - 05/05/2006

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	2
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 2 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **STATE FARM INVESTMENT MANAGEMENT CORP.**
Main Address: ONE STATE FARM PLAZA
B-2
BLOOMINGTON, IL 61710-0001
Firm ID#: 3487

Regulator	Registration	Status	Date
IA Louisiana	Investment Adviser Representative	Approved	09/30/2025
IA Texas	Investment Adviser Representative	Approved	09/30/2025

Branch Office Locations

STATE FARM INVESTMENT MANAGEMENT CORP.
3127 N 16th St
Orange, TX 77630

STATE FARM INVESTMENT MANAGEMENT CORP.
1184 N Major Dr
Beaumont, TX 77706

Employment 2 of 2

Firm Name: **STATE FARM VP MANAGEMENT CORP.**
Main Address: ONE STATE FARM PLAZA
BLOOMINGTON, IL 61710-0001
Firm ID#: 43036

Regulator	Registration	Status	Date
B FINRA	Invest. Co and Variable Contracts	Approved	08/21/2009
B Louisiana	Agent	Approved	03/27/2020
B Texas	Agent	Approved	09/29/2009

Branch Office Locations

3127 N 16th St



Qualifications

Orange, TX 77630-2383

1184 N. Major Dr.
Beaumont, TX 77706



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	10/14/2003

State Securities Law Exams

Exam	Category	Date
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Uniform Investment Adviser Law Examination (S65)	Series 65	09/26/2025
Uniform Securities Agent State Law Examination (S63)	Series 63	12/18/2003

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	08/16/2007 - 12/04/2007	STATE FARM VP MANAGEMENT CORP.	CRD# 43036	BLOOMINGTON, IL
B	10/15/2003 - 05/05/2006	STATE FARM VP MANAGEMENT CORP.	CRD# 43036	BLOOMINGTON, IL

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2025 - Present	State Farm Investment Management Corp	Investment Adviser Representative	Y	Beaumont, TX, United States
09/2025 - Present	State Farm Investment Management Corp	Investment Adviser Representative	Y	Orange, TX, United States
05/2022 - Present	HEATHER MANKOPF INSURANCE AGENCY	Owner/Operator	Y	Beaumont, TX, United States
05/2022 - Present	State Farm VP Management Corp	Registered Representative	Y	Beaumont, TX, United States
03/2010 - Present	HEATHER MONTAGNE INSURANCE AGENCY	OWNER/OPERATOR	Y	ORANGE, TX, United States
07/2009 - Present	STATE FARM VP MANAGEMENT CORP.	REGISTERED REPRESENTATIVE	Y	ORANGE, TX, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) Heather Marie Mankopf Insurance Agency; Investment-related; 3127 N 16th St Orange, TX 77630 and 1184 N Major Dr Beaumont, TX 77706; Insurance (State Farm Mutual Automobile Insurance Company and its affiliates); Owner; Agent; 03/01/2010; 80; 80; Service customers and supervise employees

2) The Salvation Army of Orange TX; non-investment related; 1950 Martin Luther King Dr Orange TX 77630; Association/Committee/Council; board member; board member; 09/01/2021; 2; 2; Non-profit organization that provides services to the community.

3) Rotary Club of Orange; non-investment related; 1950 MLK Dr, Orange, TX 77630; Board member and Vice president, 10/24/2022; 6; 6



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	2
Termination	1

Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

Disclosure 1 of 2

Reporting Source:	Individual
Regulatory Action Initiated By:	TEXAS DEPARTMENT OF SAVINGS & MORTGAGE LENDING
Sanction(s) Sought:	Civil and Administrative Penalty(ies)/Fine(s)
Date Initiated:	04/16/2010
Docket/Case Number:	CMR# 91 7108 2133 3938 0675 9474
Employing firm when activity occurred which led to the regulatory action:	STATE FARM
Product Type:	Banking Products (other than CDs)
Allegations:	FAILED TO FILE ANNUAL REPORT FOR CALENDAR YEAR 2009
Current Status:	Final
Resolution:	Order
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	04/16/2010
Sanctions Ordered:	Civil and Administrative Penalty(ies)/Fine(s)

Monetary Sanction 1 of 1



Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)
Total Amount: \$250.00
Portion Levied against individual: \$250.00
Payment Plan:
Is Payment Plan Current:
Date Paid by individual: 05/03/2010
Was any portion of penalty waived? No
Amount Waived:

Disclosure 2 of 2

Reporting Source: Regulator
Regulatory Action Initiated By: FINRA
Sanction(s) Sought:
Date Initiated: 03/05/2008
Docket/Case Number: [2005003511205](#)
Employing firm when activity occurred which led to the regulatory action: STATE FARM VP MANAGEMENT CORP.
Product Type: No Product
Allegations: NASD RULE 2110 - RESPONDENT COMPLETED THE COMPUTER-BASED FIRM ELEMENT CONTINUING EDUCATION EXAM AT THE BEHEST AND ON BEHALF OF, HER SUPERIOR BY USING THE SUPERVISOR'S USER ID AND PASSWORD, WITHOUT ANY AUTHORIZATION FROM HER MEMBER FIRM TO ENGAGE IN THIS CONDUCT AND TOOK NO ACTION TO REPORT IT.
Current Status: Final
Resolution: Acceptance, Waiver & Consent(AWC)
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct? No
Resolution Date: 03/05/2008
Sanctions Ordered: Civil and Administrative Penalty(ies)/Fine(s)
Suspension
Regulator Statement WITHOUT ADMITTING OR DENYING THE FINDINGS, MONTAGNE CONSENTED TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS, THEREFORE, SHE IS FINED \$5,000 AND SUSPENDED FROM ASSOCIATION WITH ANY FINRA MEMBER IN ANY CAPACITY FOR 30 DAYS. THE SUSPENSION IN ANY CAPACITY IS IN EFFECT FROM MARCH 17, 2008, THROUGH APRIL 15, 2008. FINES PAID ON APRIL 8, 2008.



Reporting Source: Firm

Regulatory Action Initiated By: FINRA

Sanction(s) Sought: Civil and Administrative Penalt(ies) /Fine(s)

Other Sanction(s) Sought: 30 DAY SUSPENSION

Date Initiated: 10/12/2007

Docket/Case Number: 2005003511205

Employing firm when activity occurred which led to the regulatory action: STATE FARM VP MANAGEMENT CORP.

Product Type: No Product

Other Product Type(s):

Allegations: REPRESENTATIVE DID NOT FOLLOW PROCEDURES RELATING TO COMPLETION OF FIRM ELEMENT EXAMS

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 03/05/2008

Sanctions Ordered: Monetary/Fine \$5,000.00
Suspension

Other Sanctions Ordered:

Sanction Details: \$5,000 FINE, 30 DAYS SUSPENSION, FINE WILL BE PAID WHEN THE AWC IS ACCEPTED, SUSPENSION DATES: MARCH 17, 2008 - APRIL 15, 2008.

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Reporting Source: Individual

Regulatory Action Initiated By: FINRA

Sanction(s) Sought: Civil and Administrative Penalty(ies)/Fine(s)
Suspension

Date Initiated: 11/05/2007

Docket/Case Number: [2005003511205](#)

Employing firm when activity occurred which led to the regulatory action: STATE FARM VP MANAGEMENT CORP.

Product Type: No Product

Allegations: DID NOT FOLLOW PROCEDURES RELATING TO COMPLETION OF FIRM ELEMENT EXAMS

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct? No

Resolution Date: 03/05/2008

Sanctions Ordered: Civil and Administrative Penalty(ies)/Fine(s)
Suspension

Sanction 1 of 1

Sanction Type: Suspension

Capacities Affected: ALL SECURITIES BUSINESS

Duration: 30 DAYS BY FINRA

Start Date: 03/17/2008

End Date: 04/15/2008

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$5,000.00

Portion Levied against individual: \$5,000.00

Payment Plan:

Is Payment Plan Current: Yes

Date Paid by individual: 04/07/2008

Was any portion of penalty waived? No

Amount Waived:

Broker Statement

I HAVE SERVED MY SUSPENSION TIME FROM BOTH STATE FARM AND FINRA AND PAID MY FINE. STATE FARM REQUIRED A COMPUTER-BASED TRAINING & TESTING PROGRAM FOR ITS REGISTERED REPS. IN 2005. THE FIRM ELEMENT INCLUDED A PROFICIENCY TEST. I, HEATHER MONTAGNE, WAS A SERIES 6 REGISTERED REP. IN ABOUT SEPT. 2005 I WAS ASKED BY MY SUPERIOR TO COMPLETE THE FRIM ELEMENT PROGRAM FOR HIM USING HIS USER ID & PASSWORD. I COMPLETED THE FIRM ELEMENT PROGRAM AND PROFICIENCY TEST FOR HIM AFTER LOGGING ONTO THE SYSTEM. STATE FARM SUPSPENDED ME FOR A YEAR AND FINRA SUSPENDED ME FOR 30 DAY'S AND FINED ME \$5,000.



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Firm Name: STATE FARM VP MANAGEMENT CORP.
Termination Type: Voluntary Resignation
Termination Date: 11/05/2007
Allegations: INVOLVEMENT IN TRAINING IMPROPRIETIES DURING FIRM'S 2005 FIRM ELEMENT EXAM.
Product Type: No Product
Other Product Types:

Reporting Source: Individual
Firm Name: STATE FARM VP MANAGEMENT CORP.
Termination Type: Voluntary Resignation
Termination Date: 11/05/2007
Allegations: INVOLVEMENT IN TRAINING IMPROPRIETIES DURING FIRM'S 2005 FIRM ELEMENT EXAM
Product Type: No Product



End of Report

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