



## IAPD Report

# BRYAN ALLEN SARFF

CRD# 4718059

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### BRYAN ALLEN SARFF (CRD# 4718059)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/31/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	INTELLICENTS INVESTMENT SOLUTIONS INC	CRD# 107498	01/02/2024

### QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **2** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	TRUE WEALTH & COMPANY	174841	OVERLAND PARK, KS	03/27/2015 - 03/29/2024
IA	RESEARCH FINANCIAL STRATEGIES	153247	OVERLAND PARK, KS	07/22/2013 - 07/02/2015
IA	ING FINANCIAL PARTNERS, INC	2882	OVERLAND PARK, KS	10/14/2010 - 07/22/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	1





## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **2** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

#### Employment 1 of 1

Firm Name: **INTELLICENTS INVESTMENT SOLUTIONS INC**  
Main Address: 100 NORTH BROADWAY  
ALBERT LEA, MN 56007  
Firm ID#: 107498

	Regulator	Registration	Status	Date
	Kansas	Investment Adviser Representative	Approved	01/02/2024
	Texas	Investment Adviser Representative	Restricted Approval	01/03/2024

#### Branch Office Locations

**INTELLICENTS INVESTMENT SOLUTIONS INC**  
7101 College Blvd.  
Suite 620  
Overland Park, KS 66210



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 0 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

#### General Industry/Product Exams

Exam	Category	Date
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No information reported.

#### State Securities Law Exams

Exam	Category	Date
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<b>IA</b> <b>B</b>	Uniform Combined State Law Examination (S66)	Series 66	11/10/2004
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### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported 1 professional designation(s).

Certified Financial Planner

This representative holds or did hold 1 professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	03/27/2015 - 03/29/2024	TRUE WEALTH & COMPANY	CRD# 174841	OVERLAND PARK, KS
IA	07/22/2013 - 07/02/2015	RESEARCH FINANCIAL STRATEGIES	CRD# 153247	OVERLAND PARK, KS
IA	10/14/2010 - 07/22/2013	ING FINANCIAL PARTNERS, INC	CRD# 2882	OVERLAND PARK, KS
IA	07/28/2009 - 10/14/2010	WADDELL & REED, INC.	CRD# 866	OVERLAND PARK, KS
IA	02/07/2005 - 04/27/2007	ING FINANCIAL PARTNERS, INC	CRD# 2882	LENEXA, KS

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
01/2024 - Present	INTELLICENTS INVESTMENTS INC.	Personal CFO	Y	OVERLAND PARK, KS, United States
09/2020 - Present	myTrueHR, LLC	Business Consultant and Co-Owner	N	Overland Park, KS, United States
01/2020 - Present	2 Door, LLC	Business advisor/fractional CFO	N	OVERLAND PARK, KS, United States
01/2015 - 03/2024	True Wealth & Company LLC	Managing Member/Investment Adviser Representative/Chief Executive Officer/Chief Compliance Officer	Y	OVERLAND PARK, KS, United States
09/2023 - 12/2023	True Exit Solutions	Partner	N	Overland Park, KS, United States
11/2014 - 12/2016	TRUEINSURANCE.LIFE	OWNER, INSURANCE AGENT	Y	OVERLAND PARK, KS, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1.myTrueHR, LLC; NON-INVESTMENT RELATED; Overland Park, KS; HR Consulting and Services; Co-Founder and Director;



## Registration & Employment History



### OTHER BUSINESS ACTIVITIES

Approx. 1 hour per month.

2. Intellicents, Inc., 100 N. Broadway Ave., Albert Lea, MN 56007. NOT Investment Related. Ownership interest - Part Owner of holding company for RIA. Since 01/2024. Approximately 1 hour spent per month outside of trading hours.

3.Recreation Construction Group; not investment related; 7101 College Blvd, Suite 620, Overland Park, KS 66210; nature of business is design, build, and installation of outdoor recreation projects for municipalities, schools, and churches; Business Development; start date 07/08/2025; 15 hours a month; .75 hours during trading hours; duties include creating marketing materials, including both print and digital content, and will be speaking to groups over lunch and learns.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.





## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Criminal	1
Customer Dispute	1

### Criminal

This disclosure event involves a criminal charge against the Investment Adviser Representative that has resulted in a dismissal, plea, acquittal or conviction. The criminal matter may relate to any felony or certain misdemeanor offenses (e.g., bribery, perjury, forgery, counterfeiting, extortion, fraud, wrongful taking of property).

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Formal Charges were brought in:</b>	State Court
<b>Name of Court:</b>	CIRCUIT COURT OF ST. LOUIS COUNTY
<b>Location of Court:</b>	ST. LOUIS COUNTY, MO
<b>Docket/Case #:</b>	2196R-00360-01
<b>Charge Date:</b>	12/08/1995
<b>Charge(s) 1 of 1</b>	
<b>Formal Charge(s)/Description:</b>	LEAVING SCENE OF MOTOR VEHICLE ACCIDENT - INJURY, PROPERTY DAMAGE OR 2ND OFFENSE
<b>No of Counts:</b>	1
<b>Felony or Misdemeanor:</b>	Felony
<b>Plea for each charge:</b>	NO PLEA
<b>Disposition of charge:</b>	Amended
<b>Date of Amended Charge:</b>	12/08/1995
<b>Charge was Amended or reduced to:</b>	AMENDED TO CLASS A MISDEMEANOR - LEAVING SCENE OF MOTOR VEHICLE ACCIDENT
<b>Amended No of Counts:</b>	1
<b>Amended Charge:</b>	Misdemeanor
<b>Amended Plea:</b>	GUILTY
<b>Disposition of Amended Charge:</b>	Pled guilty



<b>Current Status:</b>	Final
<b>Status Date:</b>	07/26/1996
<b>Disposition Date:</b>	07/26/1996
<b>Sentence/Penalty:</b>	2 YEARS UNSUPERVISED PROBATION (8/23/96 - 8/23/98); COMPLETED SUCCESSFULLY



## Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

### Disclosure 1 of 1

**Reporting Source:** Firm

**Employing firm when activities occurred which led to the complaint:** ING FINANCIAL PARTNERS, INC.

**Allegations:** CLIENT ALLEGES SHE DID NOT UNDERSTAND HOW THE VARIABLE ANNUITIES SHE PURCHASED WORKED AND HAD SHE UNDERSTOOD THE FEES AND TAX CONSEQUENCES, SHE NEVER WOULD HAVE PURCHASED THEM. SHE ALSO ALLEGES THE ANNUITIES WERE UNSUITABLE FOR HER NEEDS. THE CLIENT PURCHASED THREE JACKSON NATIONAL LIFE ANNUITIES ON 12/06/2004.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$0.00

### Customer Complaint Information

**Date Complaint Received:** 07/01/2008

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 11/03/2008

**Settlement Amount:**

**Individual Contribution Amount:**

**Firm Statement** THE CUSTOMER DOESN'T ALLEGE A SPECIFIC DOLLAR AMOUNT, BUT THE FIRM CANNOT MAKE A GOOD FAITH DETERMINATION THAT DAMAGES WON'T EXCEED \$5,000. THE CLIENT'S ALLEGATIONS WERE INVESTIGATED AND FOUND TO BE WITHOUT MERIT.

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**Reporting Source:** Individual

**Employing firm when activities occurred which led to the complaint:** ING FINANCIAL PARTNERS, INC.

**Allegations:** CLIENT ALLEGES SHE DID NOT UNDERSTAND HOW THE VARIABLE ANNUITIES SHE PURCHASED WORKED AND HAD SHE UNDERSTOOD THE FEES AND TAX CONSEQUENCES SHE NEVER WOULD HAVE PURCHASED THEM. SHE ALSO ALLEGES THE ANNUITIES WERE UNSUITABLE FOR HER NEEDS. THE CLIENT PURCHASED THREE JACKSON NATIONAL LIFE ANNUITIES ON 12/06/2004.

**Product Type:** Annuity-Variable

**Alleged Damages:** \$0.00



**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

**Customer Complaint Information**

**Date Complaint Received:** 07/01/2008

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 11/03/2008

**Settlement Amount:**

**Individual Contribution Amount:**

**Broker Statement**

THE CUSTOMER DOESN'T ALLEGE A SPECIFIC DOLLAR AMOUNT, BUT THE FIRM CANNOT MAKE A GOOD FAITH DETERMINATION THAT DAMAGES WON'T EXCEED \$5,000. THE CLIENT'S ALLEGATIONS WERE INVESTIGATED AND FOUND TO BE WITHOUT MERIT.



## End of Report

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