



## IAPD Report

### BRIAN WAYLON SAK

CRD# 4751110

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page  
<http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### BRIAN WAYLON SAK (CRD# 4751110)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/19/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	GRANITE HARBOR ADVISORS, INC.	CRD# 179523	05/05/2015

### QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	LION STREET ADVISORS, LLC	167610	Houston, TX	04/04/2014 - 12/31/2015
B	LION STREET FINANCIAL, LLC	165828	HOUSTON, TX	02/13/2014 - 12/31/2015
IA	AXA ADVISORS, LLC	6627	HOUSTON, TX	04/29/2004 - 01/06/2014

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1
Termination	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

#### Employment 1 of 1

Firm Name: **GRANITE HARBOR ADVISORS, INC.**  
Main Address: 10603 WEST SAM HOUSTON PARKWAY NORTH  
SUITE 450  
HOUSTON, TX 77064  
Firm ID#: 179523

Regulator	Registration	Status	Date
IA Texas	Investment Adviser Representative	Approved	05/05/2015

#### Branch Office Locations

**GRANITE HARBOR ADVISORS, INC.**  
10603 WEST SAM HOUSTON PARKWAY NORTH  
SUITE 450  
HOUSTON, TX 77064



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 1 state securities law exam.**

#### Principal/Supervisory Exams

Exam	Category	Date
 General Securities Principal Examination (S24)	Series 24	10/24/2006

#### General Industry/Product Exams

Exam	Category	Date
 Securities Industry Essentials Examination (SIE)	SIE	12/31/2015
 General Securities Representative Examination (S7)	Series 7	02/19/2004

#### State Securities Law Exams

Exam	Category	Date
  Uniform Combined State Law Examination (S66)	Series 66	03/03/2004

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **2** professional designation(s).

Certified Financial Planner

Chartered Financial Consultant

This representative holds or did hold **2** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	04/04/2014 - 12/31/2015	LION STREET ADVISORS, LLC	CRD# 167610	Houston, TX
B	02/13/2014 - 12/31/2015	LION STREET FINANCIAL, LLC	CRD# 165828	HOUSTON, TX
IA	04/29/2004 - 01/06/2014	AXA ADVISORS, LLC	CRD# 6627	HOUSTON, TX
B	02/20/2004 - 01/06/2014	AXA ADVISORS, LLC	CRD# 6627	HOUSTON, TX

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2016 - Present	Granite Harbor Group	Managing Partner/ Agent	Y	Houston, TX, United States
05/2015 - Present	GRANITE HARBOR ADVISORS, INC.	MANAGING PARTNER AND INVESTMENT ADVISER REPRESENTATIVE	Y	HOUSTON, TX, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) 1/2014 - Licensed Insurance Agent. Non-Investment Related. Houston, TX. Less than 10% of time allocated to this activity. Partial owner Granite Harbor Group insurance affiliate.
- 2) 6/2019 - President/Secretary of Last Diamond Hunting Group, LLC - Magnolia, TX - Not investment related - Duties include general management of lease dues, game harvesting, and property maintenance - Less than 10% amount of time allocated to this activity.
- 3) +2 Investment Club 1, LLC; Investment-Related; 1714 Wild Rose Way, Southlake, Texas, 76092; Investment Club; Member/Investor; 11/20/2024 start date; 0 hours per month during securities trading hours; 0 hours during non-securities trading hours; Passive Investor.



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Regulatory Event	1
Customer Dispute	1
Termination	1

### Regulatory Event

This disclosure event may include a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, a federal regulator such as the Securities and Exchange Commission or the Commodities Futures Trading Commission, or a foreign financial regulatory body) for a violation of investment-related rules or regulations. This disclosure event may also include a revocation or suspension of an Investment Adviser Representative's authority to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Regulator
<b>Regulatory Action Initiated By:</b>	FINRA
<b>Sanction(s) Sought:</b>	Other: N/A
<b>Date Initiated:</b>	12/03/2013
<b>Docket/Case Number:</b>	<a href="#">2012033128702</a>
<b>Employing firm when activity occurred which led to the regulatory action:</b>	AXA ADVISORS, LLC
<b>Product Type:</b>	Annuity-Fixed Insurance Other: REAL ESTATE INVESTMENTS, BUSINESS PLANNING SERVICES
<b>Allegations:</b>	FINRA RULES 2010, 3270, NASD RULE 3030 - BRIAN SAK AND OTHER REGISTERED REPRESENTATIVES SIGNED A PARTNERSHIP AGREEMENT CREATING AN ENTITY WHOSE PURPOSE WAS TO PROVIDE A VEHICLE TO DEVELOP BUSINESS OPPORTUNITIES OUTSIDE OF THEIR MEMBER FIRM. SAK HAD A ONE THIRD INTEREST IN THE PARTNERSHIP. SAK DID NOT SEEK PERMISSION TO PARTICIPATE IN THE ENTITY FROM HIS MEMBER FIRM CONTRARY TO THE FIRM'S COMPLIANCE MANUAL THAT REQUIRED PRIOR WRITTEN APPROVAL FROM THE BRANCH MANAGER BEFORE ENGAGING IN ANY OUTSIDE BUSINESS ACTIVITY AND REQUIRED ANNUAL DISCLOSURE OF ALL OUTSIDE BUSINESS ACTIVITIES. SAK REMAINED A PARTNER IN THE ENTITY FOR ALMOST A YEAR.
<b>Current Status:</b>	Final



**Resolution:** Acceptance, Waiver & Consent(AWC)

**Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?**

**Resolution Date:** 12/03/2013

**Sanctions Ordered:** Civil and Administrative Penalty(ies)/Fine(s)  
Suspension

**If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise?**

**(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?**

**(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or**



**(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities Rulemaking Board?**

**Sanction 1 of 1**

**Sanction Type:** Suspension

**Capacities Affected:** ANY CAPACITY

**Duration:** 30 DAYS

**Start Date:** 01/06/2014

**End Date:** 02/04/2014

**Monetary Sanction 1 of 1**

**Monetary Related Sanction:** Civil and Administrative Penalty(ies)/Fine(s)

**Total Amount:** \$5,000.00

**Portion Levied against individual:** \$5,000.00

**Payment Plan:**

**Is Payment Plan Current:**

**Date Paid by individual:** 12/23/2013

**Was any portion of penalty waived?** No

**Amount Waived:**

**Regulator Statement** WITHOUT ADMITTING OR DENYING THE FINDINGS, SAK CONSENTED TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS; THEREFORE, HE IS FINED \$5,000 AND SUSPENDED FROM ASSOCIATION WITH ANY FINRA MEMBER IN ANY CAPACITY FOR 30 DAYS. THE SUSPENSION IS IN EFFECT FROM JANUARY 6, 2014 THROUGH FEBRUARY 4, 2014. FINE PAID IN FULL ON DECEMBER 23, 2013.

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**Reporting Source:** Individual

**Regulatory Action Initiated By:** FINRA

**Sanction(s) Sought:** Suspension  
Other: \$5000 FINE



<b>Date Initiated:</b>	12/03/2013
<b>Docket/Case Number:</b>	<a href="#">2012033128702</a>
<b>Employing firm when activity occurred which led to the regulatory action:</b>	AXA ADVISORS, LLC
<b>Product Type:</b>	Annuity-Fixed
<b>Allegations:</b>	FINRA RULES 2010, 3270, NASD RULE 3030 - BRIAN SAK AND OTHER REGISTERED REPRESENTATIVES SIGNED A PARTNERSHIP AGREEMENT CREATING AN ENTITY WHOSE PURPOSE WAS TO PROVIDE A VEHICLE TO DEVELOP BUSINESS OPPORTUNITIES OUTSIDE OF THEIR MEMBER FIRM. SAK HAD A ONE THIRD INTEREST IN THE PARTNERSHIP. SAK DID NOT SEEK PERMISSION TO PARTICIPATE IN THE ENTITY FROM HIS MEMBER FIRM CONTRARY TO THE FIRM'S COMPLIANCE MANUAL THAT REQUIRED PRIOR WRITTEN APPROVAL FROM THE BRANCH MANAGER BEFORE ENGAGING IN ANY OUTSIDE BUSINESS ACTIVITY AND REQUIRED ANNUAL DISCLOSURE OF ALL OUTSIDE BUSINESS ACTIVITIES. SAK REMAINED A PARTNER IN THE ENTITY FOR ALMOST A YEAR.
<b>Current Status:</b>	Final
<b>Resolution:</b>	Acceptance, Waiver & Consent(AWC)
<b>Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?</b>	No
<b>Resolution Date:</b>	12/03/2013
<b>Sanctions Ordered:</b>	Civil and Administrative Penalty(ies)/Fine(s) Suspension
<b>Sanction 1 of 1</b>	
<b>Sanction Type:</b>	Suspension
<b>Capacities Affected:</b>	ALL CAPACITIES
<b>Duration:</b>	30 DAYS
<b>Start Date:</b>	01/06/2014
<b>End Date:</b>	02/04/2014
<b>Monetary Sanction 1 of 1</b>	
<b>Monetary Related Sanction:</b>	Civil and Administrative Penalty(ies)/Fine(s)
<b>Total Amount:</b>	\$5,000.00
<b>Portion Levied against individual:</b>	\$5,000.00
<b>Payment Plan:</b>	
<b>Is Payment Plan Current:</b>	Yes
<b>Date Paid by individual:</b>	12/23/2013
<b>Was any portion of penalty waived?</b>	No



**Amount Waived:**



## Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

### Disclosure 1 of 1

<b>Reporting Source:</b>	Firm
<b>Employing firm when activities occurred which led to the complaint:</b>	AXA ADVISORS, LLC
<b>Allegations:</b>	CLIENT ALLEGES HE PURCHASED A 2009 VARIABLE LIFE INSURANCE POLICY BASED ON THE AGENT'S REPRESENTATION THAT THIS WAS SIMILAR TO THE 419 PLAN HE WAS LOOKING FOR. CLIENT IS REQUESTING THE FIRM TO INVESTIGATE THIS MATTER. DAMAGES UNSPECIFIED.
<b>Product Type:</b>	Insurance
<b>Alleged Damages:</b>	\$0.00
<b>Alleged Damages Amount Explanation (if amount not exact):</b>	CLIENT DID NOT SPECIFY A SPECIFIC DOLLAR AMOUNT.
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

## Customer Complaint Information

<b>Date Complaint Received:</b>	04/18/2014
<b>Complaint Pending?</b>	No
<b>Status:</b>	Settled
<b>Status Date:</b>	03/30/2015
<b>Settlement Amount:</b>	\$26,873.00
<b>Individual Contribution Amount:</b>	\$26,873.00
<b>Firm Statement</b>	THE FIRM AGREED TO CANCEL THE 2009 VARIABLE LIFE INSURANCE POLICY AND REFUND PREMIUMS PAID. LOSS TO FIRM: \$26,873.00. RR BRIAN SAK'S ERRORS AND OMISSIONS CARRIER CONTRIBUTED \$26,873.00 TO THE SETTLEMENT.

<b>Reporting Source:</b>	Individual
<b>Employing firm when activities occurred which led to the complaint:</b>	AXA ADVISORS, LLC
<b>Allegations:</b>	CLIENT ALLEGES HE PURCHASED A 2009 VARIABLE LIFE INSURANCE POLICY BASED ON THE AGENT'S REPRESENTATION THAT THIS WAS



SIMILAR TO THE 419 PLAN HE WAS LOOKING FOR. CLIENT IS REQUESTING THE FIRM TO INVESTIGATE THIS MATTER. DAMAGES UNSPECIFIED.

**Product Type:** Insurance

**Alleged Damages:** \$0.00

**Alleged Damages Amount Explanation (if amount not exact):** CLIENT DID NOT SPECIFY A SPECIFIC DOLLAR AMOUNT.

**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

### Customer Complaint Information

**Date Complaint Received:** 04/18/2014

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 03/30/2015

**Settlement Amount:** \$26,873.00

**Individual Contribution Amount:** \$26,873.00

**Broker Statement** THE FIRM AGREED TO CANCEL THE 2009 VARIABLE LIFE INSURANCE POLICY AND REFUND PREMIUMS PAID. LOSS TO FIRM: \$26,873.00. RR BRIAN SAK'S ERRORS AND OMISSIONS CARRIER CONTRIBUTED \$26,873.00 TO THE SETTLEMENT.



## Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

### Disclosure 1 of 1

**Reporting Source:** Firm  
**Firm Name:** AXA ADVISORS, LLC  
**Termination Type:** Permitted to Resign  
**Termination Date:** 01/06/2014  
**Allegations:** RR PERMITTED TO RESIGN AFTER REGULATORY ACTION WAS TAKEN AGAINST HIM BY FINRA.  
**Product Type:** No Product

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**Reporting Source:** Individual  
**Firm Name:** AXA ADVISORS, LLC  
**Termination Type:** Permitted to Resign  
**Termination Date:** 01/06/2014  
**Allegations:** FINRA RULES 2010, 3270, NASD RULE 3030 - BRIAN SAK AND OTHER REGISTERED REPRESENTATIVES SIGNED A PARTNERSHIP AGREEMENT CREATING AN ENTITY WHOSE PURPOSE WAS TO PROVIDE A VEHICLE TO DEVELOP BUSINESS OPPORTUNITIES OUTSIDE OF THEIR MEMBER FIRM.  
**Product Type:** Annuity-Fixed  
**Broker Statement** AXA AGREED TO PERMIT THE REPRESENTATIVE TO RESIGN GIVEN THE FACT THAT CLIENTS WERE NOT INVOLVED WITH ANY ALLEGATIONS PERTAINING TO SAK. SAK WAS NOT ACTIVELY ENGAGED IN PURSUING, AND NEVER TRANSACTED ANY BUSINESS PERTAINING TO THE PARTNERSHIP THAT WAS ESTABLISHED.



## **End of Report**

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