



IAPD Report

GLEN RICHARDS PIER

CRD# 4819334

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 3
Registration and Employment History	4 - 5
Disclosure Information	6

i When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.
Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

GLEN RICHARDS PIER (CRD# 4819334)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/05/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	PROSPERITY CAPITAL ADVISORS	CRD# 156480	12/21/2012

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **4** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	MERCAP SECURITIES, LLC	156607	ATLANTA, GA	11/16/2012 - 12/31/2017
IA	IC ADVISORY SERVICES, INC.	140190	ARDEN, NC	07/26/2010 - 11/15/2012
B	THE INVESTMENT CENTER, INC.	17839	ARDEN, NC	07/23/2010 - 11/15/2012

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **4** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **PROSPERITY CAPITAL ADVISORS**
Main Address: 30400 DETROIT ROAD
SUITE 201
WESTLAKE, OH 44145
Firm ID#: 156480

	Regulator	Registration	Status	Date
	California	Investment Adviser Representative	Approved	07/29/2019
	Florida	Investment Adviser Representative	Approved	11/27/2023
	Louisiana	Investment Adviser Representative	Approved	11/03/2023
	North Carolina	Investment Adviser Representative	Approved	12/21/2012

Branch Office Locations

PROSPERITY CAPITAL ADVISORS
3400 SWEETEN CREEK ROAD
SUITE A
ARDEN, NC 28704



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
------	----------	------

No information reported.

General Industry/Product Exams

Exam	Category	Date
------	----------	------

B Securities Industry Essentials Examination (SIE)	SIE	12/31/2017
B Direct Participation Programs Representative Examination (S22)	Series 22	04/04/2007
B Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	09/10/2004

State Securities Law Exams

Exam	Category	Date
------	----------	------

IA Uniform Investment Adviser Law Examination (S65)	Series 65	07/21/2006
B Uniform Securities Agent State Law Examination (S63)	Series 63	06/23/2004

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	11/16/2012 - 12/31/2017	MERCAP SECURITIES, LLC	CRD# 156607	ATLANTA, GA
IA	07/26/2010 - 11/15/2012	IC ADVISORY SERVICES, INC.	CRD# 140190	ARDEN, NC
B	07/23/2010 - 11/15/2012	THE INVESTMENT CENTER, INC.	CRD# 17839	ARDEN, NC
B	08/21/2006 - 07/26/2010	NEXT FINANCIAL GROUP, INC.	CRD# 46214	ARDEN, NC
IA	08/21/2006 - 07/26/2010	NEXT FINANCIAL GROUP, INC.	CRD# 46214	ARDEN, NC
IA	07/24/2006 - 09/26/2006	QUESTAR ASSET MANAGEMENT, INC.	CRD# 133358	ASHEVILLE, NC
B	12/08/2004 - 08/21/2006	USALLIANZ SECURITIES, INC.	CRD# 40875	ASHEVILLE, NC
B	09/13/2004 - 09/28/2004	USALLIANZ SECURITIES, INC.	CRD# 40875	MINNEAPOLIS, MN

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2012 - Present	C2P Capital Advisory Group, LLC dba Prosperity Capital Advisors	Investment Advisor Representative	Y	Westlake, OH, United States
03/2012 - Present	Infinity Wealth Management, Inc. (d.b.a. for advisory business)	Owner, Investment Advisor Representative, Agent	Y	Arden, NC, United States
11/2012 - 12/2017	MERCAP SECURITIES, LLC	REGISTERED REPRESENTATIVE	Y	PAOLI, PA, United States



Registration & Employment History

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- (1) Fixed Insurance: Glen Pier is a licensed insurance agent conducting business from his registered location. In this capacity, he may offer fixed insurance products including but not to limited life insurance, annuities, disability insurance, long term care insurance and Medicare supplements and receives normal and customary commissions as a result of any sales. In addition, he may receive other compensation such as fixed life trails. Mr. Pier spends approx. 10 hrs/week during trading hours on this activity.
- (2) Glen Pier works with the local chapter of the American Financial Education Alliance (AFEA). Mr. Pier conducts seminars to help eliminate financial illiteracy as part of his marketing efforts. Mr. Pier spends approximately 5 hours per month on this activity during non-trading hours. There are no product sales or company names mentioned at these seminars.
- (3) Glen Pier provides training and education of The Avatar Course. The Avatar Course is a series of self-help centered teachings. Compensation is received through tuition paid. This is not an investment-related activity.
- (4) Glen Pier owns rental property personally and through Royal Pines LLC and Pier Properties LLC. Mr. Pier spends approximately 2-4 hours per month on this activity during non-trading hours. This is not an investment-related activity.
- (5) Glen Pier provides trust creation support as an advisor through The Estate Source, an LLC in Reno, Nevada, contributing 1-50 hours monthly since 2007 on a commission basis. This is not an investment-related activity.
- (6) Glen Pier is the Owner of Infinity Wealth Management, Inc., which is the operating entity for Mr. Pier's advisory and insurance business and the dba he uses to promote his advisory activities. Infinity Wealth Management Inc. provides tax preparation, financial planning, insurance and investment advisory services. Mr. Pier spends approximately forty hours per week during trading hours working under this entity.
- (7) Glen Pier has ownership shares in Blu, LLC and C2P Enterprises, LLC which includes its affiliate C2P Capital Advisory Group, LLC d.b.a. Prosperity Capital Advisors (PCA). Mr. Pier is not involved in the day-to-day operations of the company but is an advisor of PCA. Mr. Pier spends less than one hour per month on this activity during non-trading hours.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	NEXT FINANCIAL GROUP, INC.
Allegations:	CLIENT REQUESTING A REFUND OF FULL PREMIUM OF ALLIANZ EQUITY INDEXED ANNUITY. CLAIMS SHE WAS UNAWARE OF HIGH SURRENDER PENALTIES.
Product Type:	Annuity-Fixed
Alleged Damages:	\$126,464.22
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	07/13/2011
Complaint Pending?	No
Status:	Denied
Status Date:	07/15/2011
Settlement Amount:	\$0.00
Individual Contribution Amount:	\$0.00



Broker Statement

CLIENT REQUESTING A REFUND OF FULL PREMIUM OF ALLIANZ EQUITY INDEXED ANNUITY. CLAIMS SHE WAS UNAWARE OF HIGH SURRENDER PENALTIES. COMPLAINT DENIED.



End of Report

This page is intentionally left blank.