



IAPD Report

WILLIAM SMOLTINO

CRD# 4834762

| <u>Section Title</u> | <u>Page(s)</u> |
|-------------------------------------|-----------------------|
| Report Summary | 1 |
| Qualifications | 2 - 4 |
| Registration and Employment History | 5 - 7 |
| Disclosure Information | 8 |



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

WILLIAM SMOLTINO (CRD# 4834762)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/31/2026**.

CURRENT EMPLOYERS

| | Firm | CRD# | Registered Since |
|-----------|--------------------------------|-------------|------------------|
| B | CETERA WEALTH SERVICES, LLC | CRD# 13572 | 03/18/2025 |
| IA | CETERA INVESTMENT ADVISERS LLC | CRD# 105644 | 03/18/2025 |

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **5** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

| | FIRM | CRD# | LOCATION | REGISTRATION DATES |
|-----------|----------------------------|-------|--------------|-------------------------|
| IA | OSAIC WEALTH, INC. | 23131 | ISLANDIA, NY | 03/19/2024 - 03/20/2025 |
| B | OSAIC WEALTH, INC. | 23131 | ISLANDIA, NY | 01/13/2023 - 03/20/2025 |
| B | VANDERBILT SECURITIES, LLC | 5953 | WOODBURY, NY | 05/22/2017 - 11/29/2022 |

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

| Type | Count |
|-------------|-------|
| Termination | 1 |



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 5 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **CETERA WEALTH SERVICES, LLC**
Main Address: 2301 ROSECRANS AVE #5100
EL SEGUNDO, CA 90245
Firm ID#: 13572

| Regulator | Registration | Status | Date |
|-----------------------|-----------------------------------|----------|------------|
| B FINRA | General Securities Representative | Approved | 03/18/2025 |
| B FINRA | Invest. Co and Variable Contracts | Approved | 03/18/2025 |
| B California | Agent | Approved | 07/09/2025 |
| B Florida | Agent | Approved | 03/19/2025 |
| B New Jersey | Agent | Approved | 03/18/2025 |
| B New York | Agent | Approved | 03/18/2025 |
| B Rhode Island | Agent | Approved | 10/15/2025 |

Branch Office Locations

CETERA ADVISOR NETWORKS LLC
8804 FOURTH AVE
BROOKLYN, NY 11209

Employment 2 of 2

Firm Name: **CETERA INVESTMENT ADVISERS LLC**
Main Address: 1450 AMERICAN LANE
6TH FLOOR, SUITE 650
SCHAUMBURG, IL 60173-2096
Firm ID#: 105644



Qualifications

| Regulator | Registration | Status | Date |
|--------------------|-----------------------------------|----------|------------|
| IA New York | Investment Adviser Representative | Approved | 03/18/2025 |

Branch Office Locations

CETERA INVESTMENT ADVISERS LLC
8804 FOURTH AVE
BROOKLYN, NY 11209



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

| Exam | Category | Date |
|------|----------|------|
|------|----------|------|

No information reported.

General Industry/Product Exams

| Exam | Category | Date |
|------|----------|------|
|------|----------|------|

| | | |
|--|------------|------------|
| General Securities Representative Examination (S7TO) | Series 7TO | 01/17/2024 |
| Securities Industry Essentials Examination (SIE) | SIE | 10/01/2018 |
| Investment Company Products/Variable Contracts Representative Examination (S6) | Series 6 | 08/10/2004 |

State Securities Law Exams

| Exam | Category | Date |
|------|----------|------|
|------|----------|------|

| | | |
|--|-----------|------------|
| Uniform Combined State Law Examination (S66) | Series 66 | 03/18/2024 |
| Uniform Securities Agent State Law Examination (S63) | Series 63 | 08/10/2004 |

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

| | Registration Dates | Firm Name | ID# | Branch Location |
|----|-------------------------|-------------------------------------|-------------|-----------------|
| IA | 03/19/2024 - 03/20/2025 | OSAIC WEALTH, INC. | CRD# 23131 | ISLANDIA, NY |
| B | 01/13/2023 - 03/20/2025 | OSAIC WEALTH, INC. | CRD# 23131 | ISLANDIA, NY |
| B | 05/22/2017 - 11/29/2022 | VANDERBILT SECURITIES, LLC | CRD# 5953 | WOODBURY, NY |
| B | 06/22/2011 - 05/23/2017 | FORESTERS EQUITY SERVICES, INC. | CRD# 18464 | SAN DIEGO, CA |
| B | 10/23/2009 - 06/17/2011 | FINANCIAL ADVISERS OF AMERICA, LLC | CRD# 142170 | BROOKLYN, NY |
| B | 08/11/2004 - 07/24/2008 | METLIFE SECURITIES INC. | CRD# 14251 | BROOKLYN, NY |
| B | 08/11/2004 - 07/09/2007 | METROPOLITAN LIFE INSURANCE COMPANY | CRD# 4095 | BROOKLYN, NY |

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

| Employment Dates | Employer Name | Position | Investment Related | Employer Location |
|-------------------|--|-----------------------------------|--------------------|----------------------------------|
| 03/2026 - Present | EASTCOURT PARTNERS INSURANCE BROKERAGE INC. | President | N | Brooklyn, NY, United States |
| 03/2025 - Present | CETERA INVESTMENT ADVISERS LLC | INVESTMENT ADVISOR REPRESENTATIVE | Y | SCHAUMBURG, IL, United States |
| 03/2025 - Present | CETERA WEALTH SERVICES, LLC | REGISTERED REPRESENTATIVE | Y | EL SEGUNDO, CA, United States |
| 06/2021 - Present | 275 GRAND ST NB LLC, 54 GRAND STREET LLC, 56 GRAND STREET LLC, 7 | PARTNER / LANDLORD | N | RYE, NY, United States |
| 01/2020 - Present | HBTJ HOLDINGS | PARTNER / INVESTOR | N | STATEN ISLAND, NY, United States |
| 04/2009 - Present | NARROWS INSURANCE AGENCY - ACRISURE | INSURANCE AGENT/PARTNER | Y | BROOKLYN, NY, United States |
| 11/2022 - 03/2025 | ROYAL ALLIANCE ASSOCIATES, INC. | REGISTERED REPRESENTATIVE | Y | Islandia, NY, United States |



Registration & Employment History

EMPLOYMENT HISTORY

| Employment Dates | Employer Name | Position | Investment Related | Employer Location |
|-------------------|--------------------------------|---------------------------|--------------------|-----------------------------|
| 05/2017 - 10/2022 | VANDERBILT SECURITIES, LLC | REGISTERED REPRESENTATIVE | Y | Woodbury, NY, United States |
| 06/2011 - 05/2017 | FORESTERS EQUITY SERVICES, INC | REGISTERED REP | Y | BROOKLYN, NY, United States |

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. NAME OF OTHER BUSINESS: SUMMIT FINANCIAL NETWORKS

INVESTMENT RELATED: YES

ADDRESS: SAME AS REGISTERED LOCATION

NATURE OF BUSINESS: FINANCIAL ADVISORY SERVICES

START DATE: 03/2025

POSITION/TITLE/RELATIONSHIP: FINANCIAL ADVISOR

APX NUMBER OF HOURS PER WEEK: 40

APX NUMBER OF HOURS DURING TRADING HOURS: 40

BRIEF DESCRIPTION OF DUTIES: FINANCIAL ADVISING;

2. NAME OF OTHER BUSINESS: FIXED INSURANCE WITH VARIOUS COMPANIES

INVESTMENT RELATED: YES

ADDRESS: SAME AS REGISTERED LOCATION

NATURE OF BUSINESS: FIXED INSURANCE

START DATE: 06/2024

POSITION/TITLE/RELATIONSHIP: INSURANCE AGENT

APX NUMBER OF HOURS PER WEEK: 30

APX NUMBER OF HOURS DURING TRADING HOURS: 20

BRIEF DESCRIPTION OF DUTIES: SALES OF FIXED INSURANCE PRODUCTS;

3. NAME OF OTHER BUSINESS: BAY RIDGE PROMENADE CONDOMINIUM

INVESTMENT RELATED: NO

ADDRESS: BROOKLYN, NY

NATURE OF BUSINESS: BOARD MEMBER HOA

START DATE: 01/2020

POSITION/TITLE/RELATIONSHIP: BOARD MEMBER

APX NUMBER OF HOURS PER WEEK: 1

APX NUMBER OF HOURS DURING TRADING HOURS: 0

BRIEF DESCRIPTION OF DUTIES: VOTING ON GENERAL DECISIONS RELATED TO MY CONDO BUILDING;

4. NAME OF OTHER BUSINESS: 275 GRAND ST NB LLC, 54 GRAND STREET LLC, 56 GRAND STREET LLC, 799 E 163RD LLC, 801 E 163RD LLC

INVESTMENT RELATED: NO

ADDRESS: RYE, NY

NATURE OF BUSINESS: REAL ESTATE HOLDINGS

START DATE: 06/2021

POSITION/TITLE/RELATIONSHIP: PARTNER / LANDLORD

APX NUMBER OF HOURS PER WEEK: 1

APX NUMBER OF HOURS DURING TRADING HOURS: 0

BRIEF DESCRIPTION OF DUTIES: WE ACT AS LANDLORD AND RECEIVE RENT. OTHER PARTNERS MANAGE



Registration & Employment History



OTHER BUSINESS ACTIVITIES

PROPERTIES. I HAVE MINIMAL RESPONSIBILITIES;

5. NAME OF OTHER BUSINESS: HBTJ HOLDINGS

INVESTMENT RELATED: NO

ADDRESS: STATEN ISLAND, NY

NATURE OF BUSINESS: RESTAURANT FOOD SERVICE

START DATE: 01/2020

POSITION/TITLE/RELATIONSHIP: PARTNER / INVESTOR

APX NUMBER OF HOURS PER WEEK: 0

APX NUMBER OF HOURS DURING TRADING HOURS: 0

BRIEF DESCRIPTION OF DUTIES: I INVESTED FUNDS IN A RESTAURANT HOLDING COMPANY FOR THE HO BRAH RESTAURANT GROUP'S LOCATIONS. I HAVE NO DUTIES BEYOND THE INITIAL INVESTMENT BESIDES SOME OCCASIONAL IDEAS ON THE BUSINESS;

6. NAME OF OTHER BUSINESS: EASTCOURT PARTNERS INSURANCE BROKERAGE INC.;

INVESTMENT RELATED: NO;

ADDRESS: 415 86TH ST 2ND FL BROOKLYN, NY 11209;

NATURE OF BUSINESS: INSURANCE AGENCY;

START DATE: 03/2026;

POSITION/TITLE/RELATIONSHIP: PRESIDENT;

APX NUMBER OF HOURS PER WEEK: 5;

APX NUMBER OF HOURS DURING TRADING HOURS: 5;

BRIEF DESCRIPTION OF DUTIES: FIXED INSURANCE;



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

| Type | Count |
|-------------|-------|
| Termination | 1 |

Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm

Firm Name: METLIFE

Termination Type: Discharged

Termination Date: 06/30/2008

Allegations: REPRESENTATIVE DID NOT FOLLOW COMPANY POLICY REGARDING THE DISCLOSURE OF AN OUTSIDE BUSINESS ACTIVITY.

Product Type: No Product

Other Product Types:

.....

Reporting Source: Individual

Firm Name: METLIFE

Termination Type: Discharged

Termination Date: 06/30/2008

Allegations: REPRESENTATIVE DID NOT FOLLOW COMPANY POLICY REGARDING THE DISCLOSURE OF AN OUTSIDE BUSINESS ACTIVITY.

Product Type: No Product

Broker Statement AS FAR AS I KNEW, METLIFE WAS AWARE OF MY OUTSIDE BUSINESS ACTIVITY. APPARENTLY, SOMEONE WITHIN MY BRANCH OFFICE FORGED MY SIGNATURE ON AN OUTSIDE BUSINESS DISCLOSURE FORM STATING THAT I HAD NO OUTSIDE BUSINESS OTHER THAN HEALTH INSURANCE. I HAD THE SIGNATURE CHECKED FOR AUTHENTICITY BY AN EXPERT WHO CONCLUDED THAT IT WAS NOT MY SIGNATURE. I CAN PROVIDE A COPY OF THE EXPERT'S REPORT UPON REQUEST.



End of Report

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