



## IAPD Report

# ROBERT MICHAEL MITCHELL JR

CRD# 4852647

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Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### ROBERT MICHAEL MITCHELL JR (CRD# 4852647)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/06/2025**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
<b>B</b>	UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER	CRD# 20804	11/28/2016
<b>IA</b>	TCP ASSET MANAGEMENT, LLC	CRD# 286037	01/19/2017

### QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **11** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
<b>IA</b>	TRENDENCY CAPITAL MANAGEMENT, LLC	159431	Thompsons Station, TN	05/11/2016 - 01/13/2017
<b>B</b>	SECURITIES AMERICA, INC.	10205	Thompsons Stations, TN	04/12/2016 - 10/28/2016
<b>IA</b>	LINCOLN FINANCIAL ADVISORS CORPORATION	3978	THOMPSONS STATION, TN	04/08/2013 - 04/13/2016

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Termination	1



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 11 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

### Employment 1 of 2

Firm Name: **UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A LIMITED PARTNER**  
Main Address: 7333 EAST DOUBLETREE RANCH RD, SUITE 120  
SCOTTSDALE, AZ 85258  
Firm ID#: 20804

Regulator	Registration	Status	Date
<b>B</b> FINRA	General Securities Representative	Approved	11/28/2016
<b>B</b> Alabama	Agent	Approved	12/07/2016
<b>B</b> Connecticut	Agent	Approved	11/21/2022
<b>B</b> Florida	Agent	Approved	08/04/2017
<b>B</b> Georgia	Agent	Approved	01/21/2021
<b>B</b> Kansas	Agent	Approved	03/04/2020
<b>B</b> Massachusetts	Agent	Approved	09/05/2017
<b>B</b> Mississippi	Agent	Approved	01/05/2021
<b>B</b> North Carolina	Agent	Approved	03/01/2018
<b>B</b> South Carolina	Agent	Approved	02/26/2025
<b>B</b> Tennessee	Agent	Approved	12/13/2016
<b>B</b> Virginia	Agent	Approved	01/10/2018

### Branch Office Locations



## Qualifications

**UNITED PLANNERS' FINANCIAL SERVICES OF AMERICA A  
LIMITED PARTNER**  
THOMPSONS STATION, TN

### Employment 2 of 2

Firm Name: **TCP ASSET MANAGEMENT, LLC**  
Main Address: 5000 HORIZONS DRIVE  
UPPER ARLINGTON, OH 43220  
Firm ID#: 286037

Regulator	Registration	Status	Date
<b>IA</b> Tennessee	Investment Adviser Representative	Approved	01/19/2017

### Branch Office Locations

**TCP ASSET MANAGEMENT, LLC**  
Thompson Station, TN



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**




#### Principal/Supervisory Exams

Exam	Category	Date
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No information reported.


#### General Industry/Product Exams

Exam	Category	Date
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 Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
 General Securities Representative Examination (S7)	Series 7	04/24/2014
 Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	09/25/2004

#### State Securities Law Exams

Exam	Category	Date
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 Uniform Investment Adviser Law Examination (S65)	Series 65	03/26/2013
 Uniform Securities Agent State Law Examination (S63)	Series 63	10/21/2004

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



### Registration & Employment History

#### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	05/11/2016 - 01/13/2017	TRENDENCY CAPITAL MANAGEMENT, LLC	CRD# 159431	Thompsons Station, TN
B	04/12/2016 - 10/28/2016	SECURITIES AMERICA, INC.	CRD# 10205	Thompsons Stations, TN
IA	04/08/2013 - 04/13/2016	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	THOMPSONS STATION.
B	09/27/2004 - 04/13/2016	LINCOLN FINANCIAL ADVISORS CORPORATION	CRD# 3978	THOMPSONS STATION.
B	09/27/2004 - 06/12/2006	THE LINCOLN NATIONAL LIFE INSURANCE COMPANY	CRD# 2580	FORT WAYNE, IN

#### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2020 - Present	Hyams and Associates	Administration Consulting	N	Brentwood, TN, United States
05/2018 - Present	Riley Benefits and Investment Group	Associate	Y	Spring Hill, TN, United States
07/2017 - Present	TCP Asset Management, LLC	Retirement Plan Services - Wealth Advisor	Y	Spring Hill, TN, United States
07/2017 - Present	TCP Asset Management, LLC	Investment Advisor Representative	Y	Spring Hill, TN, United States
07/2017 - Present	TCP Asset Management, LLC	Retirement Plan Services - Wealth Advisor	Y	Thompsons Station, TN, United States
07/2017 - Present	Trendency Capital Partners	Associate	N	Spring Hill, TN, United States
07/2017 - Present	Trendency Capital Partners	Associate	N	SpringHill, TN, United States
01/2017 - Present	TCP Asset Management, LLC	Investment Advisor Representative	Y	Columbus, OH, United States
12/2016 - Present	Robert M Mitchell JR	Licensed Agent	Y	Spring Hill, TN, United States
12/2016 - Present	Robert M Mitchell JR	Licensed Agent	Y	Thompsons Station, TN, United States



## Registration & Employment History

### EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2016 - Present	Robert M Mitchell JR Independent Insurance	Licensed Agent	Y	Spring Hill, TN, United States
11/2016 - Present	Trendency Capital Partners	Associate	N	Thompsons Station, TN, United States
11/2016 - Present	United Planners Financial Services of America	Registered Representative	Y	Scottsdale, AZ, United States
03/2016 - Present	Independent Insurance Agent	Insurance Agent	Y	Thompsons Station, TN, United States
04/2016 - 01/2017	TRENDENCY CAPITAL MANAGEMENT, LLC	INVESTMENT ADVISOR Representative	Y	THOMPSONS STATIONS, TN, United States
04/2016 - 10/2016	SECURITIES AMERICA INC	REGISTERED REP	Y	THOMPSONS STATION, TN, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1.) TCP ASSET MANAGEMENT, LLC - RETIREMENT PLAN SERVICES-WEALTH ADVISOR - REGISTERED INVESTMENT ADVISOR - THOMPSONS STATION, TN - SINCE 07/2017 - INVESTMENT RELATED
- 2.) ROBERT M MITCHELL JR INDEPENDENT INSURANCE - LICENSED AGENT - NON-VARIABLE INSURANCE - THOMPSONS STATION, TN - SINCE 12/2016 - INVESTMENT RELATED
- 3.) RILEY BENEFITS AND INVESTMENT GROUP - ASSOCIATE - DBA FOR MARKETING PURPOSES ONLY - THOMPSONS STATION, TN - SINCE 05/2018 - INVESTMENT RELATED
- 4.) HYAMS AND ASSOCIATES - ADMINISTRATION CONSULTING - CONSULTING SERVICES - BRENTWOOD, TN - SINCE 04/2020 - NOT INVESTMENT RELATED
- 5.) TCP ASSET MANAGEMENT - ADVISOR - DBA NAME FOR MARKETING PURPOSES ONLY - THOMPSONS STATION, TN SINCE 10/2020 - INVESTMENT RELATED
- 6.) MITCHELL CAPITAL MANAGEMENT INC. - PRESIDENT - DBA NAME FOR MARKETING PURPOSES ONLY - THOMPSONS STATION, TN - SINCE 01/2018 - INVESTMENT RELATED



## Disclosure Summary

### Disclosure Information

#### What you should know about reported disclosure events:

##### (1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

##### (2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

##### (3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
  - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
  - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

##### (4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



## DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Termination	1

### Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Individual
<b>Firm Name:</b>	Securities America
<b>Termination Type:</b>	
<b>Termination Date:</b>	10/14/2016
<b>Allegations:</b>	There was a mutual misunderstanding between the firm and the individual as to the proper policy and procedure for processing sales of approved Equity Indexed Annuity products
<b>Product Type:</b>	Other: Equity Index Annuity
<b>Broker Statement</b>	The error occurred as a result of miscommunication with the firm as to the procedure for submitting the forms. The products and all sales material were properly approved. Sales of the product were also disclosed and reviewed in the annual Attestation.



## End of Report

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