



IAPD Report

CARMEN SMITH LANCE

CRD# 4980630

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

CARMEN SMITH LANCE (CRD# 4980630)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **02/26/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	AMERIPRISE FINANCIAL SERVICES, LLC	CRD# 6363	03/11/2015
IA	AMERIPRISE FINANCIAL SERVICES, LLC	CRD# 6363	03/11/2015

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **21** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	SECURITIES AMERICA ADVISORS, INC.	110518	HAYESVILLE, NC	09/18/2013 - 02/16/2015
B	SECURITIES AMERICA, INC.	10205	HAYESVILLE, NC	09/18/2013 - 02/16/2015
B	EDWARD JONES	250	ST. LOUIS, MO	09/24/2010 - 09/19/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **21** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **AMERIPRISE FINANCIAL SERVICES, LLC**
Main Address: 901 3RD AVENUE SOUTH
MINNEAPOLIS, MN 55402
Firm ID#: 6363

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	03/11/2015
B	Alabama	Agent	Approved	11/02/2020
B	California	Agent	Approved	03/11/2015
B	Colorado	Agent	Approved	12/18/2018
B	Florida	Agent	Approved	04/14/2015
B	Georgia	Agent	Approved	03/11/2015
IA	Georgia	Investment Adviser Representative	Approved	04/01/2015
B	Illinois	Agent	Approved	12/22/2020
B	Indiana	Agent	Approved	11/23/2016
B	Michigan	Agent	Approved	03/24/2020
B	Mississippi	Agent	Approved	11/02/2020
B	Montana	Agent	Approved	01/09/2025
B	New Mexico	Agent	Approved	10/21/2021



Qualifications

Regulator	Registration	Status	Date
B New York	Agent	Approved	01/09/2025
B North Carolina	Agent	Approved	03/11/2015
IA North Carolina	Investment Adviser Representative	Approved	03/11/2015
B Ohio	Agent	Approved	02/08/2021
B Pennsylvania	Agent	Approved	11/14/2019
B South Carolina	Agent	Approved	10/03/2018
B South Dakota	Agent	Approved	09/29/2025
B Tennessee	Agent	Approved	06/14/2018
B Texas	Agent	Approved	10/30/2020
IA Texas	Investment Adviser Representative	Restricted Approval	10/30/2020
B Virginia	Agent	Approved	11/12/2020
B Washington	Agent	Approved	12/13/2021

Branch Office Locations

AMERIPRISE FINANCIAL SERVICES, LLC
317 Peachtree St
Murphy, NC 28906

AMERIPRISE FINANCIAL SERVICES, LLC
Blairsville, GA



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	02/16/2009
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State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	05/26/2009
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	09/18/2013 - 02/16/2015	SECURITIES AMERICA ADVISORS, INC.	CRD# 110518	HAYESVILLE, NC
B	09/18/2013 - 02/16/2015	SECURITIES AMERICA, INC.	CRD# 10205	HAYESVILLE, NC
B	09/24/2010 - 09/19/2013	EDWARD JONES	CRD# 250	ST. LOUIS, MO
IA	09/24/2010 - 09/19/2013	EDWARD JONES	CRD# 250	ST. LOUIS, MO
IA	05/27/2009 - 09/14/2010	LPL FINANCIAL CORPORATION	CRD# 6413	MURPHY, NC
B	05/22/2009 - 09/14/2010	LPL FINANCIAL CORPORATION	CRD# 6413	MURPHY, NC
B	02/17/2009 - 04/20/2009	RELIANCE SECURITIES, LLC	CRD# 47079	BUFORD, GA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
03/2020 - Present	Ameriprise Financial Services, LLC	Registered Rep	Y	Murphy, NC, United States
03/2015 - 03/2020	Ameriprise Financial Services, Inc.	Registered Rep	Y	Andrews, NC, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

Real Estate Ownership; Lot/Land; 00 John Smith Rd, , Blairsville, GA, 30512; Not Investment-Related; 03/01/2014. Business Ownership; Lance Investments & Wealth Management, LLC; Owner; LLC; 317 Peachtree StreetMurphy, NC 28906, , ; Investment-Related; 09/28/2013; 1 to 9 hours per month; 1 to 9 during trading hours / Harris Top Properties; Co-owner; Real Estate; 203 Peachtree St, , Murphy, NC, 28906; Not Investment-Related; 06/15/2016; 0 hours per month; 0 during trading hours / Potato Creek Properties, LLC; Co-owner; Real Estate; 203 Peachtree St, , Murphy, NC, 28906; Not Investment-Related; 06/01/2016; 0 hours per month; 0 during trading hours / Lance Property Holdings, LLC; Co-owner; Real Estate; 130 Coosa Bend, , Blairsville, GA, 30512; Not Investment-Related; 09/17/2020; 0 hours per month; 0 during trading hours. Board of Directors; Cherokee County Chamber of Commerce; Secretary; 805 W. US 64, , Murphy, NC, 28906; Not Investment-Related; 01/01/2020; 1 to 9 hours per month; 1 to 9 during trading hours / Murphy Business Association; Board Member; 40 Tennessee St, , Murphy,



Registration & Employment History



OTHER BUSINESS ACTIVITIES

NC, 28906; Not Investment-Related; 02/28/2024; 1 to 9 hours per month; 1 to 9 during trading hours / Hiwassee Valley Recreation Foundation Board; Board Member; 695 Connahetta St, , Murphy, NC, 28906; Not Investment-Related; 03/03/2025; 1 to 9 hours per month; 1 to 9 during trading hours / Cherokee County Community Foundation; President; Po Box 2851, , Hickory, NC, 28603; Not Investment-Related; 02/13/2023; 1 to 9 hours per month; 1 to 9 during trading hours / Cherokee County Community Connections; Secretary; 805 US 64 W, , Murphy, NC, 28906; Not Investment-Related; 01/01/2026; 0 hours per month; 0 during trading hours.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Termination	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	Ameriprise Financial Services, Inc.
Allegations:	The clients alleged potential tax consequences were not disclosed by their financial advisor before recommending a transfer from brokerage to fee-based managed accounts.
Product Type:	Mutual Fund
Alleged Damages:	\$80,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	04/01/2019
Complaint Pending?	No
Status:	Denied
Status Date:	04/26/2019

Settlement Amount:

Individual Contribution Amount:



Amount.

Disclosure 2 of 2

Reporting Source: Firm
Employing firm when activities occurred which led to the complaint: SECURITIES AMERICA
Allegations: ALLEGATION CONSISTS OF NEGLIGENCE.
Product Type: Mutual Fund
Alleged Damages: \$10,378.37
Is this an oral complaint? No
Is this a written complaint? Yes
Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/27/2015
Complaint Pending? No
Status: Settled
Status Date: 11/02/2015
Settlement Amount: \$462.77
Individual Contribution Amount: \$0.00

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Reporting Source: Individual
Employing firm when activities occurred which led to the complaint: SECURITIES AMERICA
Allegations: ALLEGATION CONSISTS OF NEGLIGENCE
Product Type: Mutual Fund
Alleged Damages: \$10,378.37
Is this an oral complaint? No
Is this a written complaint? Yes
Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 08/27/2015
Complaint Pending? No
Status: Settled
Status Date: 11/02/2015
Settlement Amount: \$462.77



Individual Contribution Amount: \$0.00



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm

Firm Name: SECURITIES AMERICA INC

Termination Type: Discharged

Termination Date: 02/10/2015

Allegations: ON TWO SEPARATE OCCASIONS, SALES ASSISTANT OF REGISTERED REPRESENTATIVE COMPLETED AN ASSET MOVEMENT AUTHORIZATION FORM AND CHANGE OF DEALER AUTHORIZATION FORM BY RE-USING TWO PRIOR CUSTOMER SIGNATURES WITHOUT GETTING NEW CUSTOMER SIGNATURES AS REQUIRED. ASSISTANT PROVIDED A WRITTEN STATEMENT CONFIRMING SHE PERFORMED SUCH ACTIONS WITHOUT THE REGISTERED REPRESENTATIVE'S KNOWLEDGE OR CONSENT, FOR THE CONVENIENCE OF CUSTOMERS. REGARDLESS, THE ACTION VIOLATED MEMBER'S POLICY AND IT WAS REGISTERED REPRESENTATIVE'S RESPONSIBILITY TO ENSURE STAFF COMPLIANCE.

Product Type: No Product

Reporting Source: Individual

Firm Name: SECURITIES AMERICA INC

Termination Type: Discharged

Termination Date: 02/10/2015

Allegations: ON TWO SEPARATE OCCASIONS, SALES ASSISTANT OF REGISTERED REPRESENTATIVE COMPLETED AN ASSET MOVEMENT AUTHORIZATION FORM AND CHANGE OF DEALER AUTHORIZATION FORM BY RE-USING TWO PRIOR CUSTOMER SIGNATURES WITHOUT GETTING NEW CUSTOMER SIGNATURES AS REQUIRED. ASSISTANT PROVIDED A WRITTEN STATEMENT CONFIRMING SHE PERFORMED SUCH ACTIONS WITHOUT THE REGISTERED REPRESENTATIVE'S KNOWLEDGE OR CONSENT, FOR THE CONVENIENCE OF CUSTOMERS. REGARDLESS, THE ACTION VIOLATED MEMBER'S POLICY AND IT WAS REGISTERED REPRESENTATIVE'S RESPONSIBILITY TO ENSURE STAFF COMPLIANCE.

Product Type: No Product



End of Report

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