



IAPD Report

CHARLES STEVEN YARNOLD

CRD# 5052329

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

CHARLES STEVEN YARNOLD (CRD# 5052329)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/30/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	FOCUSED WEALTH MANAGEMENT, INC.	CRD# 154828	04/20/2016
B	OSAIC WEALTH, INC.	CRD# 23131	06/14/2024

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **21** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SECURITIES AMERICA, INC.	10205	NEWBURGH, NY	10/16/2007 - 06/14/2024
B	WADDELL & REED, INC.	866	ALBANY, NY	08/16/2006 - 10/01/2007

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **21** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **FOCUSED WEALTH MANAGEMENT, INC.**
Main Address: 11 BALMVILLE RD.
SUITE 2 NORTH
NEWBURGH, NY 12550-1911
Firm ID#: 154828

	Regulator	Registration	Status	Date
IA	New Jersey	Investment Adviser Representative	Approved	01/07/2025
IA	New York	Investment Adviser Representative	Approved	10/12/2021
IA	Texas	Investment Adviser Representative	Restricted Approval	04/20/2016

Branch Office Locations

FOCUSED WEALTH MANAGEMENT, INC.
11 BALMVILLE RD.
SUITE 2 NORTH
NEWBURGH, NY 12550-1911

Employment 2 of 2

Firm Name: **OSAIC WEALTH, INC.**
Main Address: 18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255
Firm ID#: 23131

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	06/14/2024
B	FINRA	Invest. Co and Variable Contracts	Approved	06/14/2024
B	California	Agent	Approved	06/14/2024



Qualifications

Regulator	Registration	Status	Date
B Connecticut	Agent	Approved	06/14/2024
B Delaware	Agent	Approved	06/14/2024
B Florida	Agent	Approved	06/14/2024
B Georgia	Agent	Approved	06/14/2024
B Maine	Agent	Approved	06/14/2024
B Maryland	Agent	Approved	06/14/2024
B Massachusetts	Agent	Approved	06/14/2024
B Michigan	Agent	Approved	06/14/2024
B New Jersey	Agent	Approved	06/14/2024
B New York	Agent	Approved	06/14/2024
B North Carolina	Agent	Approved	06/14/2024
B Oregon	Agent	Approved	06/14/2024
B Pennsylvania	Agent	Approved	06/14/2024
B Rhode Island	Agent	Approved	06/14/2024
B South Carolina	Agent	Approved	06/14/2024
B Tennessee	Agent	Approved	06/14/2024
B Texas	Agent	Approved	06/14/2024
B Virginia	Agent	Approved	06/14/2024
B Wisconsin	Agent	Approved	09/04/2024



Qualifications

Regulator	Registration	Status	Date
B Wyoming	Agent	Approved	06/14/2024

Branch Office Locations

OSAIC WEALTH, INC.
11 BALMVILLE RD
STE 2 NORTH
NEWBURGH, NY 12550



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	11/06/2007
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	08/15/2006

State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	11/29/2007
Uniform Securities Agent State Law Examination (S63)	Series 63	08/07/2006

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	10/16/2007 - 06/14/2024	SECURITIES AMERICA, INC.	CRD# 10205	NEWBURGH, NY
B	08/16/2006 - 10/01/2007	WADDELL & REED, INC.	CRD# 866	ALBANY, NY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2024 - Present	OSAIC WEALTH, INC.	REGISTERED REPRESENTATIVE	Y	NEWBURGH, NY, United States
12/2010 - Present	Focused Wealth Management, Inc.	Director of Retirement Plan Services/IAR	Y	NEWBURGH, NY, United States
08/2010 - Present	Focused Wealth Management, Inc.	Investment Adviser, Vice President of Wealth Management	Y	NEWBURGH, NY, United States
02/2006 - Present	VARIOUS INSURANCE CARRIERS FOR W & R INSURANCE AGENCIES	INSURANCE AGENT	Y	ALBANY, NY, United States
10/2007 - 06/2024	SECURITIES AMERICA, INC	REGISTERED REPRESENTATIVE	Y	NEWBURGH, NY, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

INSURANCE

POSITION: insurance agent NATURE: INSURANCE SALES - AGENT - INVESTMENT RELATED - START DATE: 10/2006 - LOCATED AT 216 STATE ROUTE 299 STE 5 HIGHLAND NY 12528 INVESTMENT RELATED: Yes NUMBER OF HOURS: null SECURITIES TRADING HOURS: null START DATE: 10/01/2006 ADDRESS: 11 BALMVILLE RD, NEWBURGH, NY 12550 DESCRIPTION: insurance

JCM CAPITAL

POSITION: co-owner NATURE: Rental Property Albany NY INVESTMENT RELATED: No NUMBER OF HOURS: 1 SECURITIES TRADING HOURS: 0 START DATE: 10/15/2018 ADDRESS: 639 myrtle ave, Albany NY 12208 DESCRIPTION: owner

BNI

POSITION: chapter roles, president until Oct 1 of this year NATURE: BNI - Business Networking International INVESTMENT RELATED: No NUMBER OF HOURS: 10 SECURITIES TRADING HOURS: 0 START DATE: 06/01/2009 ADDRESS: 797 rt 17m, Monroe NY 10950 DESCRIPTION: Networking group similar to a chamber of commerce



Registration & Employment History



OTHER BUSINESS ACTIVITIES

HIGHLAND CAPITAL BROKERAGE

POSITION: insurance agent NATURE: Insurance - Term and Perm INVESTMENT RELATED: Yes NUMBER OF HOURS: 3
SECURITIES TRADING HOURS: 3 START DATE: 06/23/2020 ADDRESS: 11 BALMVILLE RD, STE 2 NORTH NEWBURGH, NY
12550 DESCRIPTION: Insurance sales to families individuals and companies

FOCUSED WEALTH MANAGEMENT

POSITION: RIA rep NATURE: Focused Wealth Management INVESTMENT RELATED: Yes NUMBER OF HOURS: 100
SECURITIES TRADING HOURS: 100 START DATE: 10/09/2007 ADDRESS: 11 balmville road, suite 2 north, newburgh NY
12550 DESCRIPTION: I am an RIA representative at Focused Wealth Management.

YAREY LLC

POSITION: LANDLORD NATURE: rental INVESTMENT RELATED: No NUMBER OF HOURS: 1 SECURITIES TRADING
HOURS: 1 START DATE: 03/01/2021 ADDRESS: 1800 baltimore, lavallette NJ 08735 DESCRIPTION: rental property

YELLOW BARN CRANIUS, LLC

POSITION: investor NATURE: Private Equity Investment INVESTMENT RELATED: Yes NUMBER OF HOURS: 0 SECURITIES
TRADING HOURS: 0 START DATE: 02/11/2022 ADDRESS: 50 Schilling Road, suite 100, hunt valley MD 21031 DESCRIPTION:
One time investment into private equity investment

IHNO INC.

POSITION: Owner NATURE: This is my S. Corp INVESTMENT RELATED: Yes NUMBER OF HOURS: 0 SECURITIES TRADING
HOURS: 0 START DATE: 04/01/2008
ADDRESS: 11 balmville rd, newburgh NY 12550, United States
DESCRIPTION: This is my S. corp that I have always had, the osaic auditor told me today to discuss it. It's been open since
2008. No work needed each year on this.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	SECURITIES AMERICA, INC.
Allegations:	CLIENT SENT E-MAIL TO REPRESENTATIVE STATING THAT HE WAS NOT SATISFIED WITH THE OVERALL PERFORMANCE OF HIS ACCOUNTS AND MADE ALLEGATIONS OF MORE THAN \$5000. IN LOSSES.
Product Type:	Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$17,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/19/2011
Complaint Pending?	No
Status:	Withdrawn
Status Date:	10/25/2011
Settlement Amount:	

Individual Contribution Amount:



Broker Statement

ON 10/19/2011 AN EMAIL WAS RECEIVED BY FOCUSED WEALTH MANAGEMENT, AND WAS AUTOMATICALLY DETECTED, DOCUMENTED AND REPORTED AS A COMPLAINT BY OUR BROKER DEALER.

THE COMMENT READ:

I'M SERIOUSLY THINKING ABOUT LEAVING YOUR FIRM. ALTHOUGH I LIKE YOU GUYS AND YOU'VE BEEN AVAILABLE ANYTIME I CALLED AND THAT WAS OFTEN, I HAVE NOT BEEN SATISFIED WITH THE PERFORMANCE. THE FACT IS, I HAVEN'T MADE ANY MONEY IN 3 1/2 YEARS. I CAME IN WITH 1,070,000 ADDED 120000 FOR A TOTAL OF 1,190,000. TODAY I HAVE 1020000, DOWN 170,000. THE TREND IS NOT VERY ENCOURAGING AND I'M LOSING CONFIDENCE. I CAN'T AFFORD ANOTHER YEAR OR TWO OF THIS KIND OF PERFORMANCE.

PLEASE CALL ME WHEN YOU HAVE THE TIME.-----MATT

THE CLIENTS CLAIMS OF LOSS WERE FALSE. THESE DID NOT TAKE INTO ACCOUNT HIS CONSIDERABLE WITHDRAWALS. THE CLIENT THEN CALLED OUR FIRM'S COMPLIANCE DEPARTMENT AND RESPONDED THAT THIS WAS NOT A COMPLAINT AND WITHDREW HIS COMMENTS IMMEDIATELY.

THE CLIENT HAD FREQUENT MISUNDERSTANDINGS REGARDING PERFORMANCE AND HAD MADE \$ 23,453.31 IN WITHDRAWALS AS DOCUMENTED BY OUR ALBRIDGE PERFORMANCE SOFTWARE.



End of Report

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