



IAPD Report

KAREN ROSSI

CRD# 5116866

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

KAREN ROSSI (CRD# 5116866)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **07/02/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	HORNOR, TOWNSEND & KENT, LLC	CRD# 4031	04/20/2018
IA	HORNOR, TOWNSEND & KENT, LLC	CRD# 4031	05/15/2018

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **13** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	MML INVESTORS SERVICES, LLC	10409	MARLTON, NJ	03/25/2017 - 03/14/2018
IA	MML INVESTORS SERVICES, LLC	10409	MARLTON, NJ	03/25/2017 - 03/14/2018
IA	MSI FINANCIAL SERVICES, INC.	14251	MARLTON, NJ	06/29/2010 - 03/25/2017

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **13** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **HORNOR, TOWNSEND & KENT, LLC**

Main Address: 161 WASHINGTON STREET
CONSHOHOCKEN, PA 19428

Firm ID#: 4031

	Regulator	Registration	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	04/20/2018
B	Arizona	Agent	Approved	04/24/2018
B	Delaware	Agent	Approved	04/26/2018
B	Florida	Agent	Approved	04/23/2018
B	Nevada	Agent	Approved	07/23/2024
B	New Jersey	Agent	Approved	04/23/2018
IA	New Jersey	Investment Adviser Representative	Approved	05/15/2018
B	New Mexico	Agent	Approved	10/15/2021
B	New York	Agent	Approved	08/09/2023
B	North Carolina	Agent	Approved	07/02/2026
B	Ohio	Agent	Approved	12/11/2020
B	Oklahoma	Agent	Approved	08/09/2024
B	Pennsylvania	Agent	Approved	11/21/2018



Qualifications

	Regulator	Registration	Status	Date
B	South Carolina	Agent	Approved	01/18/2022
B	Texas	Agent	Approved	06/02/2026
IA	Texas	Investment Adviser Representative	Restricted Approval	06/02/2026

Branch Office Locations

HORNOR, TOWNSEND & KENT, LLC
161 WASHINGTON STREET
FLOOR 11, SUITE 1111
CONSHOHOCKEN, PA 19428



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	05/08/2006

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	06/21/2010
B Uniform Securities Agent State Law Examination (S63)	Series 63	04/02/2007



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	03/25/2017 - 03/14/2018	MML INVESTORS SERVICES, LLC	CRD# 10409	MARLTON, NJ
IA	03/25/2017 - 03/14/2018	MML INVESTORS SERVICES, LLC	CRD# 10409	MARLTON, NJ
IA	06/29/2010 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	MARLTON, NJ
B	05/09/2006 - 03/25/2017	MSI FINANCIAL SERVICES, INC.	CRD# 14251	MARLTON, NJ
B	05/09/2006 - 07/09/2007	METROPOLITAN LIFE INSURANCE COMPANY	CRD# 4095	MARLTON, NJ

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2018 - Present	HORNOR TOWNSEND & KENT INC	Registered Representative	Y	HORSHAM, PA, United States
04/2018 - Present	PENN MUTUAL LIFE INSURANCE CO	Agent	Y	HORSHAM, PA, United States
03/2018 - 04/2018	Unemployment	unemployed	N	Mt. Laurel, NJ, United States
03/2017 - 02/2018	MML INVESTORS SERVICES, LLC	Mass Transfer	Y	MARLTON, NJ, United States
07/2016 - 02/2018	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	AGENT	Y	MARLTON, NJ, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) LIFE INSURANCE BROKERAGE | INVESTMENT RELATED: YES | DBA NAME: 1847 FINANCIAL | POSITION HELD: AGENT | ADDRESS: 161 WASHINGTON STREET FLOOR 11, SUITE 1111, CONSHOHOCKEN, PA 19428 | START DATE: 4/19/2018 | NATURE OF ACTIVITY: LIFE INSURANCE BROKERAGE | APPROX HRS PER MTH: OVER 140 HRS | APPROX TRADING HRS PER MTH: OVER 140 HRS | DESCRIPTION OF DUTIES: SALES & SERVICE OF BROKERAGE; AND LIFE, ACCIDENT, HEALTH/DI/LTC AND ANNUITY ACCOUNTS FOR MULTIPLE INSURANCE CARRIERS INCLUDING THE PENN MUTUAL LIFE INS. CO.



Registration & Employment History



OTHER BUSINESS ACTIVITIES

2) PROPERTY/CASUALTY INSURANCE BROKERAGE | INVESTMENT RELATED: NO | DBA NAME: QUAIL HILL | POSITION HELD: OTHER - REFERRER | ADDRESS: 29 S NEW YORK RD, STE 1100, GALLOWAY, NJ 08205 | START DATE: 9/1/2017 | NATURE OF ACTIVITY: PROPERTY/CASUALTY INSURANCE | APPROX HRS PER MTH: 10-25 HRS | APPROX TRADING HRS PER MTH: LESS THAN 10 | DESCRIPTION OF DUTIES: REFER REAL ESTATE CLIENTS THAT HAVE P&C NEEDS (LICENSED P&C PRODUCER).

3) BOARD OF ELECTIONS - SUBSTITUTE | INVESTMENT RELATED: NO | DBA NAME: | POSITION HELD: EMPLOYEE | ADDRESS: 50 RANOCAS ROAD 1ST FLOOR MOUNT HOLLY, NJ 08060 POLLING STATONS IN THE BURLINGTON AREA | START DATE: 6/5/2018 | NATURE OF ACTIVITY: CIVIC DUTIES | APPROX HRS PER MTH: LESS THAN 10 | APPROX TRADING HRS PER MTH: LESS THAN 10 | DESCRIPTION OF DUTIES: SUBSTITUTE BOARD OF ELECTIONS WORKER. REPLACE SCHEDULED WORKERS IF THEY ARE UNABLE TO PERFORM ON AN ELECTION DAY. THERE ARE ONLY 2 ELECTIONS, OR DAYS IN ANY YEAR FILL-IN AS A REPLACEMENT IN JUNE AND OR IN NOVEMBER.

4) P & C INSURANCE BROKERAGE POSITION: Agent NATURE: Prop/Casualty Insurance Sales INVESTMENT RELATED: No NUMBER OF HOURS: 4 SECURITIES TRADING HOURS: 4 START DATE: 06/01/2014 ADDRESS: 16 Campus Blvd., Suite 175A, Newtown Square PA 19073, United States DESCRIPTION: I just request a quote when an existing customer has the need for a review of existing Auto, homeowners and/or flood insurance policies

5) HOA BOARD MEMBER | POSITION: OFFICER | NATURE: I WAS ELECTED TO THE BOARD OF MY NEW HOA LAST NIGHT, MONDAY, 3/18/2024 | INVESTMENT RELATED: NO | NUMBER OF HOURS: 6 | SECURITIES TRADING HOURS: 1 | START DATE: 03/18/2024 | ADDRESS: 229 CONGRESSIONAL CT, MOORESTOWN NJ 08057 | DESCRIPTION: THIS HOA IS NEW TO THE COMMUNITY AND JUST BEING TRANSFERRED FROM THE BUILDER TO THE OWNERS. AS SUCH WE ARE SETTING UP COMMITTEES, SUCH AS SOCIAL, ARCHITECTURAL, ETC. WE HAVE NOT YET ASSIGNED SPECIFIC ROLES, AND THE MANAGEMENT FIRM, ASSOCIA, HANDLES ALL OF THE MONETARY MATTERS FOR THE COMMUNITY, AS THE BOARD MEMBERS ARE STRICTLY VOLUNTEERS. AS BOARD MEMBERS WE WILL ENSURE THAT COMPETITIVE BIDS ARE RETAINED BY THE MANAGEMENT FIRM AND WE'LL MAKE THE DECISIONS AS TO WHAT COMPANIES ARE SELECTED TO COMPLETE THE WORK IN OUR COMMUNITY.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 1

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	METLIFE SECURITIES
Allegations:	CUSTOMER ALLEGED THE REPRESENTATIVE MISREPRESENTED THE FEATURES OF THE VARIABLE ANNUITY PURCHASED IN OCTOBER 2009. NO SPECIFIC COMPENSATORY DAMAGES WERE ALLEGED.
Product Type:	Annuity-Variable
Alleged Damages:	\$0.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	08/13/2010
Complaint Pending?	No
Status:	Denied
Status Date:	08/25/2010
Settlement Amount:	
Individual Contribution Amount:	



End of Report

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