



IAPD Report

THOMAS MICHAEL RAUCHEGGER

CRD# 5156496

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

THOMAS MICHAEL RAUCHEGGER (CRD# 5156496)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/03/2022**.

CURRENT EMPLOYERS

Firm	CRD#	Registered Since
IA CRAMER & RAUCHEGGER, INC.	CRD# 164784	08/03/2015

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

FIRM	CRD#	LOCATION	REGISTRATION DATES
B KALOS CAPITAL, INC.	44337	MAITLAND, FL	01/06/2012 - 10/03/2022
IA KALOS MANAGEMENT	133025	MAITLAND, FL	01/08/2014 - 12/15/2015

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **CRAMER & RAUCHEGGER, INC.**
Main Address: 800 N. MAITLAND AVENUE
STE. 204
MAITLAND, FL 32751
Firm ID#: 164784

Regulator	Registration	Status	Date
IA Florida	Investment Adviser Representative	Approved	08/03/2015

Branch Office Locations

CRAMER & RAUCHEGGER, INC.
800 N. MAITLAND AVENUE
STE. 204
MAITLAND, FL 32751



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	01/05/2012
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State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	02/25/2013
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	01/06/2012 - 10/03/2022	KALOS CAPITAL, INC.	CRD# 44337	MAITLAND, FL
IA	01/08/2014 - 12/15/2015	KALOS MANAGEMENT	CRD# 133025	MAITLAND, FL

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/2013 - Present	KALOS MANAGEMENT, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	ALPHARETTA, GA, United States
12/2011 - Present	KALOS CAPITAL, INC.	REGISTERED REPRESENTATIVE	Y	ALPHARETTA, GA, United States
05/2006 - Present	CRAMER & RAUCHEGGER, INC	VICE PRESIDENT	Y	MAITLAND, FL, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

CRAMER & RAUCHEGGER

POSITION: FOUNDER NATURE: LIFE INSURANCE & FIXED INDEX ANNUITY SALES INVESTMENT RELATED: YES

NUMBER OF HOURS: 40 INVESTMENT RELATED HOURS: 40 START DATE: 09/01/2010

ADDRESS: 800 N. MAITLAND AVE., SUITE 204, MAITLAND FL 32751

DESCRIPTION: PROMOTE AND SELL LIFE INSURANCE, FIXED AND FIXED INDEX ANNUITY PRODUCTS; investment advisor representative

THE RETIREMENT RACE

POSITION: Author of said book NATURE: This is a book about retirement. It is selling as any other book would. INVESTMENT

RELATED: No NUMBER OF HOURS: 0 SECURITIES TRADING HOURS: 0 START DATE: 12/15/2020

ADDRESS: 800 N MAITLAND AVE STE 204, Maitland FL 32751, United States

DESCRIPTION: None

BARCELONA SOCCER ACADEMY

POSITION: Soccer Coach NATURE: Soccer Academy INVESTMENT RELATED: No NUMBER OF HOURS: 32 SECURITIES

TRADING HOURS: 0 START DATE: 01/01/2021

ADDRESS: 3856 Allegany Lane, Sanford FL 32771, United States

DESCRIPTION: Coach Boys Soccer 3x weekly in the evenings and games on the weekend.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 4

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	KALOS CAPITAL, INC.
Allegations:	CLAIMING UNSUITABLE INVESTMENTS IN HIGH COMMISSION, COMPLEX RISKY ALTERNATIVE INVESTMENTS, AND MULTIPLE ILLIQUID INVESTMENTS PRODUCTS.
Product Type:	Direct Investment-DPP & LP Interests Other: BUSINESS DEVELOPMENT COMPANIES OFFERINGS, QUALIFIED OPPORTUNITY ZONES.CLAIMING
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	UNSPECIFIED COMPENSATORY DAMAGES IN THE AMOUNT ACCORDING TO PROOF TO BE OFFERED AT THE FINAL HEARING; INTEREST AT THE LEGAL RATE FROM DATE OF PURCHASE OR REASONABLE MARKET RETURN; PUNITIVE DAMAGES; COSTS OF THE PROCEEDING; AND SUCH OTHER RELIEF AS JUST AND PROPER.
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	21-02629



Filing date of arbitration/CFTC reparation or civil litigation: 11/01/2021

Customer Complaint Information

Date Complaint Received: 11/01/2021

Complaint Pending? Yes

Settlement Amount:

Individual Contribution Amount:

Broker Statement

Client has a poor performing investment and brought action against Kalos Capital. The client did not bring action against me.

The claimants understood and acknowledged their understanding of the risks, and the investment recommendations were suitable for their stated goals, objectives, and risk profiles.

The claimant understood and acknowledged in writing that investments were not guaranteed, and they could have a loss in value.

While some investments did decline in value, the overall accounts are profitable. It should be noted that the complaint did not allege the client's portfolio had lost money.

The attorney was claiming lost opportunity costs, implying that we should have made more profits for the client and the profits we achieved were not high enough.

The complaint was asking for damages in an amount that is the difference of the profits they did make and the profits they think they should have made.

Disclosure 2 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: Kalos Capital, Inc.

Allegations: Claiming unsuitable investments in high commission, complex, risky alternative investments, and multiple illiquid investment products.

Product Type: Real Estate Security
Other: Business Development Companies

Alleged Damages: \$175,000.00

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.): FINRA

Docket/Case #: 20-03598

Date Notice/Process Served: 12/06/2020

Arbitration Pending? No

Disposition: Settled



Disposition Date:	05/06/2022
Monetary Compensation Amount:	\$25,000.00
Individual Contribution Amount:	\$0.00
Broker Statement	<p>Client was solicited by a claimants' law firm based on one poor performing investment to bring action against me and Kalos Capital. The claimants understood and acknowledged their understanding of the risks, and the investment recommendations were suitable for their stated goals, objectives, and risk profiles.</p> <p>The claimant understood and acknowledged in writing that investments were not guaranteed, and they could have a loss in value. While some investments did decline in value, the overall accounts were profitable and client did make a profit. It should be noted that the complaint did not allege the client's portfolio had lost money</p> <p>The complaint was asking for damages in an amount that is the difference of the profits they did make and the profits they think they should have made.</p> <p>The attorney was claiming lost opportunity costs, implying that I should have made more profits for the client and the profits achieve was not high enough. The complaint was asking for damages in an amount that was greater than what the client had invested plus the growth the client had attained.</p> <p>The claimant was asking for damages in the amount of \$175,000 and while I vehemently deny all allegations and I wanted to litigate the claim, Kalos Capital, Inc. determined, as a business judgment, that it was in the firm's best interests to resolve the dispute for 14 cents on the dollar (\$25,000) rather than incur the time, disruption, and legal expenses associated with a protracted arbitration proceeding. My contribution to the settlement was \$0.00 (zero dollars).</p>
Disclosure 3 of 4	
Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	Kalos Capital, Inc.
Allegations:	Claiming unsuitable investments in high commission, complex, risky alternative investments, and multiple illiquid investment products.
Product Type:	Direct Investment-DPP & LP Interests Other: Business Development Companies, 1031 offerings, qualified opportunity zones
Alleged Damages:	\$275,000.00
Arbitration Information	
Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.):	FINRA
Docket/Case #:	20-03408
Date Notice/Process Served:	12/06/2020
Arbitration Pending?	No
Disposition:	Settled



Disposition Date:	07/07/2021
Monetary Compensation Amount:	\$20,000.00
Individual Contribution Amount:	\$2,500.00
Broker Statement	<p>Client was solicited by a claimants' law firm based on one poor performing investment to bring action against me and Kalos Capital. The claimants understood and acknowledged their understanding of the risks, and the investment recommendations were suitable for their stated goals, objectives, and risk profiles.</p> <p>The claimant understood and acknowledged in writing that investments were not guaranteed, and they could have a loss in value. While some investments did decline in value, the overall accounts were profitable and client did make a profit. It should be noted that the complaint did not allege the client's portfolio had lost money.</p> <p>The complaint was asking for damages in an amount that is the difference of the profits they did make and the profits they think they should have made.</p> <p>The complaint was asking for damages in an amount that was greater than what the client had invested plus the growth the client had attained. The attorney was claiming lost opportunity costs, implying that I should have made more profits for the client and the profits achieve was not high enough.</p> <p>The claimant was asking for damages in the amount of \$275,000 and while I vehemently deny all allegations, Kalos Capital, Inc. determined, as a business judgment, that it was in the firm's best interests to resolve the dispute for 7 cents on the dollar (\$20,000) rather than incur the time, disruption, and legal expenses associated with a protracted arbitration proceeding. My contribution to the settlement was \$2,500.</p>
Disclosure 4 of 4	
Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	Kalos Capital, Inc.
Allegations:	Unsuitable investments in high commission, complex, risky alternative investments, and multiple illiquid investment products.
Product Type:	Real Estate Security
Alleged Damages:	\$350,000.00
Arbitration Information	
Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.):	FINRA
Docket/Case #:	20-03473
Date Notice/Process Served:	12/06/2020
Arbitration Pending?	No
Disposition:	Settled
Disposition Date:	05/06/2022



Monetary Compensation Amount: \$40,000.00

Individual Contribution Amount: \$0.00

Broker Statement

Client was solicited by a claimants' law firm based on one poor performing investment to bring action against me and Kalos Capital. The claimants understood and acknowledged their understanding of the risks, and the investment recommendations were suitable for their stated goals, objectives, and risk profiles.

The claimant understood and acknowledged in writing that investments were not guaranteed, and they could have a loss in value. While some investments did decline in value, the overall accounts were profitable and client did make a profit. It should be noted that the complaint did not allege the client's portfolio had lost money

The complaint was asking for damages in an amount that is the difference of the profits they did make and the profits they think they should have made.

The attorney was claiming lost opportunity costs, implying that I should have made more profits for the client and the profits achieve was not high enough. The complaint was asking for damages in an amount that was greater than what the client had invested plus the growth the client had attained.

The claimant was asking for damages in the amount of \$350,000 and while I vehemently deny all allegations and I wanted to litigate the claim, Kalos Capital, Inc. determined, as a business judgment, that it was in the firm's best interests to resolve the dispute for 11 cents on the dollar (\$40,000) rather than incur the time, disruption, and legal expenses associated with a protracted arbitration proceeding. My contribution to the settlement was \$0.00 (zero dollars).



End of Report

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