



IAPD Report

GARY LYNN OSING

CRD# 5477151

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

GARY LYNN OSING (CRD# 5477151)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/30/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	SOUND INCOME STRATEGIES, LLC	CRD# 173272	09/28/2017

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	WFG ADVISORS, LP	125073	CORDOVA, TN	12/14/2010 - 09/22/2017
B	WFG INVESTMENTS, INC.	22704	CORDOVA, TN	12/14/2010 - 09/22/2017
IA	INVESTORS CAPITAL ADVISORY	30613	CORDOVA, TN	05/15/2008 - 12/15/2010

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Financial	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.

This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **SOUND INCOME STRATEGIES, LLC**

Main Address: 500 W CYPRESS CREEK ROAD
SUITE 290
FORT LAUDERDALE, FL 33309

Firm ID#: 173272

	Regulator	Registration	Status	Date
IA	Tennessee	Investment Adviser Representative	Approved	09/28/2017

Branch Office Locations

SOUND INCOME STRATEGIES, LLC

98 Timber Creek Drive
Cordova, TN 38018



Qualifications



PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination (SIE)	SIE	09/22/2017
B General Securities Representative Examination (S7)	Series 7	10/06/2008
B Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	01/28/2008

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	05/13/2008
B Uniform Securities Agent State Law Examination (S63)	Series 63	02/23/2008



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	12/14/2010 - 09/22/2017	WFG ADVISORS, LP	CRD# 125073	CORDOVA, TN
B	12/14/2010 - 09/22/2017	WFG INVESTMENTS, INC.	CRD# 22704	CORDOVA, TN
IA	05/15/2008 - 12/15/2010	INVESTORS CAPITAL ADVISORY	CRD# 30613	CORDOVA, TN
B	01/30/2008 - 12/15/2010	INVESTORS CAPITAL CORP.	CRD# 30613	CORDOVA, TN

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
09/2017 - Present	SOUND INCOME STRATEGIES, LLC	INVESTMENT ADVISOR REPRESENTATIVE	Y	FORT LAUDERDALE, FL, United States
02/2006 - Present	MCADAMS GROUP LLC	AGENT/VICE PRESIDENT/STRATEGIC WEALTH ADVISOR/CLIENT ACQUISITION ADVISOR	Y	CORDOVA, TN, United States
12/2010 - 09/2017	WFG ADVISORS LP	INVESTMENT ADVISOR REPRESENTATIVE	Y	CORDOVA, TN, United States
12/2010 - 09/2017	WFG INVESTMENTS, INC.	REGISTERED REPRESENTATIVE	Y	CORDOVA, TN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. MCADAMS GROUP LLC 98 TIMBERCREEK DRIVE CORDOVA TN 38018. FIXED INSURANCE; FIXED ANNUITIES; LIFE INSURANCE; LONG TERM CARE INSURANCE; INVESTMENT RELATED. NOT OWNER. 2/2006 TO PRESENT. FIXED INSURANCE OPTIONS TO PROSPECTS AND CLIENTS; THIS IS A SALARIED POSITION. THIS ENCOMPASSES APPROXIMATELY 47.5% OF BUSINESS HOURS.
2. MCADAMS GROUP LLC 98 TIMBERCREEK DRIVE CORDOVA TN 38018. TAX PREPARATION. NOT INVESTMENT



Registration & Employment History



OTHER BUSINESS ACTIVITIES

RELATED. NOT OWNER. 2/2006 TO PRESENT. PREPARE TAX RETURNS AND HANDLE IRS COMPLIANCE. THIS IS AN HOURLY PAID POSITION. THIS ENCOMPASSES APPROXIMATELY 5% OF BUSINESS HOURS.

3. MCADAMS GROUP LLC 98 TIMBERCREEK DRIVE CORDOVA TN 38018. STRATEGIC WEALTH ADVISOR/CLIENT ACQUISITION ADVISOR; INVESTMENT RELATED. NOT OWNER. 2/2006 TO PRESENT. WORK TO ACQUIRE NEW CLIENTS FOR INVESTMENT ADVISORY SERVICES. THIS IS A SALARIED POSITION. THIS ENCOMPASSES APPROXIMATELY 47.5% OF BUSINESS HOURS.

4.. GM&O HISTORICAL SOCIETY- SECRETARY- MAINTAIN SOCIETY MEMBERSHIP RECORDS. NON-INVESTMENT RELATED. 0 BUSINESS HOURS PER MONTH.

5. THE RETIREMENT INCOME SOURCE DBA. NOT AN OWNER - INVESTMENT RELATED. MARKETING TO PROSPECTIVE CLIENTS FOR INVESTMENT ADVISORY AND FIXED INSURANCE SERVICES. 0 BUSINESS HOURS PER MONTH.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2
Financial	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: WFG Investments, Inc.

Allegations: Claimant alleges failure to conduct adequate due diligence, resulting in an unsuitable recommendation. These activities are alleged to have occurred between August through September 2012. The Registered Representative, Gary Osing, is not a named party to the arbitration.

Product Type: Equipment Leasing
Real Estate Security

Alleged Damages: \$30,924.00

Is this an oral complaint? No

Is this a written complaint? No

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA

Docket/Case #: 17-00168

Filing date of arbitration/CFTC reparation or civil litigation: 01/18/2017

Customer Complaint Information



Date Complaint Received: 01/31/2017

Complaint Pending? No

Status: Settled

Status Date: 09/30/2017

Settlement Amount: \$60,000.00

Individual Contribution Amount: \$0.00

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: WFG INVESTMENTS INC.

Allegations: CLIENT'S RELATIVE FILED ONLINE COMPLAINT WITH FINRA REGARDING ALLEGATIONS AS IT RELATED TO XOM STOCK AND TWO ANNUITIES. CLIENT ALLEGED UNSUITABLE SALES, MISREPRESENTATION AND POOR SERVICE AS IT RELATES TO DIVIDEND PAYMENTS.

Product Type: Annuity-Fixed

Alleged Damages: \$165,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 07/03/2014

Complaint Pending? No

Status: Denied

Status Date: 10/03/2014

Settlement Amount:

Individual Contribution Amount:

Broker Statement INVESTIGATION CONDUCTED FOUND THE ABOVE ALLEGATIONS HAD NO MERIT AND THE MATTER WAS CLOSED.



Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

Disclosure 1 of 1

Reporting Source: Individual
Action Type: Bankruptcy
Bankruptcy: Chapter 7
Action Date: 10/31/2019

Organization Investment-Related?

Type of Court: Federal Court
Name of Court: US Bankruptcy Court Western District of Tennessee
Location of Court: Memphis, Tennessee USA
Docket/Case #: 19-28676
Action Pending? Yes



End of Report

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