



IAPD Report

ZACHARY A. HARLESS

CRD# 5525364

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 4
Registration and Employment History	5
Disclosure Information	6



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

ZACHARY A. HARLESS (CRD# 5525364)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **12/10/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	WELLS FARGO CLEARING SERVICES, LLC	CRD# 19616	07/22/2013
IA	WELLS FARGO ADVISORS	CRD# 19616	07/23/2013

QUALIFICATIONS

This representative is currently registered in **6** SRO(s) and **15** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	BBVA SECURITIES INC.	27060	OAKDALE, CA	05/16/2013 - 07/22/2013
B	BBVA COMPASS INVESTMENT SOLUTIONS, INC	17086	JACKSON, CA	10/01/2010 - 05/16/2013

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **15** jurisdiction(s) and 6 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **WELLS FARGO ADVISORS**
Main Address: ONE NORTH JEFFERSON AVENUE
MAIL CODE: H0004-05E
ST. LOUIS, MO 63103-2205
Firm ID#: 19616

Regulator	Registration	Status	Date
B Cboe Exchange, Inc.	General Securities Representative	Approved	12/02/2021
B FINRA	General Securities Representative	Approved	07/22/2013
B NYSE American LLC	General Securities Representative	Approved	07/22/2013
B Nasdaq PHLX LLC	General Securities Representative	Approved	07/22/2013
B Nasdaq Stock Market	General Securities Representative	Approved	07/22/2013
B New York Stock Exchange	General Securities Representative	Approved	07/22/2013
B Alaska	Agent	Approved	02/04/2021
B Arizona	Agent	Approved	02/06/2018
B Arkansas	Agent	Approved	05/14/2025
B California	Agent	Approved	07/22/2013
IA California	Investment Adviser Representative	Approved	07/23/2013
B Colorado	Agent	Approved	08/06/2025
B Idaho	Agent	Approved	10/10/2017



Qualifications

Regulator	Registration	Status	Date
B Iowa	Agent	Approved	10/15/2025
B Nevada	Agent	Approved	09/19/2016
B North Carolina	Agent	Approved	01/09/2018
B Oklahoma	Agent	Approved	06/13/2022
B Oregon	Agent	Approved	04/30/2020
B South Carolina	Agent	Approved	12/11/2025
B Tennessee	Agent	Approved	06/20/2025
B Texas	Agent	Approved	04/04/2020
IA Texas	Investment Adviser Representative	Restricted Approval	04/04/2020
B Washington	Agent	Approved	07/02/2018

Branch Office Locations

WELLS FARGO ADVISORS
160 N MAIN ST
MANTECA, CA 95336



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
General Securities Representative Examination (S7)	Series 7	08/08/2012
Investment Company Products/Variable Contracts Representative Examination (S6)	Series 6	09/30/2010

State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	07/19/2013
Uniform Securities Agent State Law Examination (S63)	Series 63	11/24/2010

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	05/16/2013 - 07/22/2013	BBVA SECURITIES INC.	CRD# 27060	OAKDALE, CA
B	10/01/2010 - 05/16/2013	BBVA COMPASS INVESTMENT SOLUTIONS, INC	CRD# 17086	JACKSON, CA

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
07/2013 - Present	WELLS FARGO	REGISTERED REP	Y	SACRAMENTO, CA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

RENTAL PROPERTY; INVESTMENT RELATED; MODESTO,CA; 100% OWNERSHIP; START 6/1/2014; NUMBER OF HOURS PER MONTH 1; NUMBER OF HOURS DURING TRADING 0; OWNER.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	4

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 4

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	WELLS FARGO ADVISORS, LLC
Allegations:	Authorized party complained that financial advisor recommended improper asset allocation for account owners' age bracket, resulting in losses. (8/28/2020-9/4/2023)
Product Type:	Mutual Fund
Alleged Damages:	\$320,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/20/2023
Complaint Pending?	No
Status:	Settled
Status Date:	06/07/2024
Settlement Amount:	\$24,098.46
Individual Contribution Amount:	\$0.00



Broker Statement I successfully and honorably serviced my clients to the best of my ability for many years at their direction and to their satisfaction. This complaint was made by their son-in-law after the fact due to losses sustained in a market downturn over which I had no control.

Disclosure 2 of 4

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: Wells Fargo Advisors, LLC

Allegations: Client complained that the financial advisor assured her that her account value was "locked in"; however by the time it was liquidated in the estate process it had lost value. (5/5/2022-6/28/2022)

Product Type: Mutual Fund

Alleged Damages: \$29,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 06/28/2022

Complaint Pending? No

Status: Settled

Status Date: 08/17/2022

Settlement Amount: \$16,797.02

Individual Contribution Amount: \$0.00

Broker Statement The Firm made a business decision to settle this matter due to a delay in processing the estate processing paperwork which impacted the account value.

Disclosure 3 of 4

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: BBVA Compass Investment Solutions, Inc.

Allegations: Customer purchased two variable annuity contracts in December, 2012. Customer alleged that representative placed income riders on her contracts that she did not want.

Product Type: Annuity-Variable

Alleged Damages: \$6,500.00

Alleged Damages Amount Explanation (if amount not exact): Amount above reflects estimated damages if the customer were to surrender the contracts. Customer did not make a specific damage claim.



Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 10/03/2016

Complaint Pending? No

Status: Closed/No Action

Status Date: 10/27/2016

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: BBVA Compass Investment Solutions, Inc.

Allegations: Customer purchased two variable annuity contracts in December, 2012. Customer alleged that representative placed income riders on her contracts that she did not want.

Product Type: Annuity-Variable

Alleged Damages: \$6,500.00

Alleged Damages Amount Explanation (if amount not exact): Amount above reflects estimated damages if the customer were to surrender the contracts. Customer did not make a specific damage claim.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 10/03/2016

Complaint Pending? No

Status: Closed/No Action

Status Date: 10/27/2016

Settlement Amount:

Individual Contribution Amount:

Broker Statement Spoke with the client recently. She simply forgot the details on how the annuity rider works and why we placed the rider on the annuity. After speaking with the client she was reassured once again as to why we chose the investment vehicle that we did. This mistake I made was failing to continually updating her on how the rider works and the benefits it brings her. She only needed more communication



on her investments from 4 years ago.

Disclosure 4 of 4

Reporting Source:

Individual

Employing firm when activities occurred which led to the complaint:

BBVA COMPASS INVESTMENT SOLUTIONS, INC.

Allegations:

CLIENT PURCHASED VARIABLE ANNUITY CONTRACT IN SEPTEMBER, 2012. UPON RECEIVING CONTRACT, CUSTOMER CONTACTED THE FIRM LODGING A VERBAL COMPLAINT ALLEGING THAT, WHILE SHE HAD FILLED OUT ACCOUNT PAPERWORK, SHE HAD NOT AUTHORIZED THE TRANSACTION TO BE PROCESSED, AND FURTHER INDICATED IN A CONVERSATION THAT SHE WAS NOT CERTAIN THAT SHE HAD SIGNED ALL OF THE DOCUMENTATION ASSOCIATED WITH THE TRANSACTION. CUSTOMER FREE-LOOKED THE CONTRACT, THEN LATER COMPLAINED THAT A SMALL MARKET LOSS THAT SHE HAD SUFFERED WAS NOT APPROPRIATE BECAUSE SHE ALLEGED SHE HAD BEEN TOLD SHE WOULD RECEIVE HER ENTIRE PREMIUM IS SHE SURRENDERED THE CONTRACT DURING THE FREE-LOOK PERIOD. THE FIRM AGREED TO PAY THE DIFFERENCE OF \$476.89 TO SETTLE THE MATTER. BEFORE THE CLIENT RECEIVED THE SETTLEMENT AMOUNT, SHE WROTE A LETTER TO THE FIRM COMPLAINING WITH REGARD TO THE TRANSACTION, RENEWING HER CLAIM THAT SHE HAD NOT AUTHORIZED PROCESSING OF THE TRANSACTION, ALLEGING THAT THE TRANSACTION WAS UNSUITABLE AND THAT HER SIGNATURE HAD BEEN FORGED ON ONE OF THE DOCUMENTS ASSOCIATED WITH THE SALE.

Product Type:

Annuity-Variable

Alleged Damages:

\$476.89

Is this an oral complaint?

No

Is this a written complaint?

Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

Customer Complaint Information

Date Complaint Received:

02/28/2013

Complaint Pending?

No

Status:

Closed/No Action

Status Date:

05/17/2013

Settlement Amount:**Individual Contribution Amount:****Broker Statement**

THE FIRM'S AFFILIATE BANK'S CORPORATE SECURITY DEPARTMENT'S INVESTIGATION INTO THIS MATTER CONCLUDED THAT THE DOCUMENTS WERE SIGNED BY THE CUSTOMER.



End of Report

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