



IAPD Report

ALEX MICHAEL FONTANA

CRD# 6262964

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

ALEX MICHAEL FONTANA (CRD# 6262964)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/28/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	TRUIST INVESTMENT SERVICES, INC.	CRD# 17499	02/17/2021
IA	TRUIST ADVISORY SERVICES, INC.	CRD# 283390	02/17/2021

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **53** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	BB&T SECURITIES, LLC	142785	RICHMOND, VA	10/14/2015 - 02/17/2021
B	BB&T SECURITIES, LLC	142785	RICHMOND, VA	10/12/2015 - 02/17/2021
IA	WELLS FARGO ADVISORS, LLC	19616	OCALA, FL	12/26/2013 - 10/15/2015

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **53** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **TRUIST INVESTMENT SERVICES, INC.**
Main Address: 303 PEACHTREE STREET
2ND FLOOR
ATLANTA, GA 30303
Firm ID#: 17499

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	02/17/2021
B Alabama	Agent	Approved	02/17/2021
B Alaska	Agent	Approved	11/09/2022
B Arizona	Agent	Approved	11/01/2022
B Arkansas	Agent	Approved	11/01/2022
B California	Agent	Approved	02/17/2021
B Colorado	Agent	Approved	02/17/2021
B Connecticut	Agent	Approved	02/17/2021
B Delaware	Agent	Approved	11/09/2022
B District of Columbia	Agent	Approved	02/17/2021
B Florida	Agent	Approved	02/17/2021
B Georgia	Agent	Approved	02/17/2021
B Hawaii	Agent	Approved	11/09/2022



Qualifications

	Regulator	Registration	Status	Date
B	Idaho	Agent	Approved	11/09/2022
B	Illinois	Agent	Approved	02/17/2021
B	Indiana	Agent	Approved	11/01/2022
B	Iowa	Agent	Approved	11/01/2022
B	Kansas	Agent	Approved	10/20/2022
B	Kentucky	Agent	Approved	02/08/2022
B	Louisiana	Agent	Approved	02/17/2021
B	Maine	Agent	Approved	11/01/2022
B	Maryland	Agent	Approved	02/11/2022
B	Massachusetts	Agent	Approved	02/17/2021
B	Michigan	Agent	Approved	02/17/2021
B	Minnesota	Agent	Approved	02/17/2021
B	Mississippi	Agent	Approved	02/17/2021
B	Missouri	Agent	Approved	11/01/2022
B	Montana	Agent	Approved	11/09/2022
B	Nebraska	Agent	Approved	11/01/2022
B	Nevada	Agent	Approved	11/01/2022
B	New Hampshire	Agent	Approved	11/01/2022
B	New Jersey	Agent	Approved	02/17/2021



Qualifications

Regulator	Registration	Status	Date
B New Mexico	Agent	Approved	02/17/2021
B New York	Agent	Approved	02/17/2021
B North Carolina	Agent	Approved	02/17/2021
B North Dakota	Agent	Approved	11/09/2022
B Ohio	Agent	Approved	05/09/2022
B Oklahoma	Agent	Approved	05/20/2022
B Oregon	Agent	Approved	11/01/2022
B Pennsylvania	Agent	Approved	02/17/2021
B Puerto Rico	Agent	Approved	11/01/2022
B Rhode Island	Agent	Approved	07/01/2021
B South Carolina	Agent	Approved	02/17/2021
B South Dakota	Agent	Approved	11/09/2022
B Tennessee	Agent	Approved	02/17/2021
B Texas	Agent	Approved	02/17/2021
B Utah	Agent	Approved	11/09/2022
B Vermont	Agent	Approved	02/17/2021
B Virgin Islands	Agent	Approved	11/09/2022
B Virginia	Agent	Approved	07/01/2021
B Washington	Agent	Approved	11/09/2022



Qualifications

Regulator	Registration	Status	Date
B West Virginia	Agent	Approved	02/17/2021
B Wisconsin	Agent	Approved	09/17/2021
B Wyoming	Agent	Approved	11/09/2022

Branch Office Locations

SUNTRUST INVESTMENT SERVICES, INC.
 2365 PARR DR
 THE VILLAGES, FL 32162

SUNTRUST INVESTMENT SERVICES, INC.
 OCALA, FL

SUNTRUST INVESTMENT SERVICES, INC.
 4414 SW COLLEGE RD
 STE 1310
 OCALA, FL 34474

Employment 2 of 2

Firm Name: **TRUIST ADVISORY SERVICES, INC.**
 Main Address: 303 PEACHTREE STREET
 2ND FLOOR
 ATLANTA, GA 30303
 Firm ID#: 283390

Regulator	Registration	Status	Date
IA Florida	Investment Adviser Representative	Approved	02/17/2021
IA Louisiana	Investment Adviser Representative	Approved	04/16/2021
IA Rhode Island	Investment Adviser Representative	Approved	08/09/2021
IA Texas	Investment Adviser Representative	Approved	04/15/2021

Branch Office Locations

TRUIST ADVISORY SERVICES, INC.
 4414 SW COLLEGE RD
 STE 1310
 OCALA, FL 34474



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
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General Securities Representative Examination (S7)	Series 7	12/05/2013
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State Securities Law Exams

Exam	Category	Date
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Uniform Combined State Law Examination (S66)	Series 66	12/23/2013
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported 1 professional designation(s).

Certified Financial Planner

This representative holds or did hold 1 professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	10/14/2015 - 02/17/2021	BB&T SECURITIES, LLC	CRD# 142785	RICHMOND, VA
B	10/12/2015 - 02/17/2021	BB&T SECURITIES, LLC	CRD# 142785	RICHMOND, VA
IA	12/26/2013 - 10/15/2015	WELLS FARGO ADVISORS, LLC	CRD# 19616	OCALA, FL
B	12/05/2013 - 10/15/2015	WELLS FARGO ADVISORS, LLC	CRD# 19616	OCALA, FL

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
02/2021 - Present	TRUIST INVESTMENT SERVICES, INC.	Mass Transfer	Y	OCALA, FL, United States
02/2021 - Present	TRUIST ADVISORY SERVICES, INC.	Mass Transfer	Y	ATLANTA, GA, United States
10/2015 - 02/2021	BB&T SECURITIES	FINANCIAL ADVISOR	Y	OCALA, FL, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

CRYSTAL FOUNTAIN, LLC

POSITION: Partner NATURE: Rental Property. This LLC was created to limit liability of the rental property investments we want to own. INVESTMENT RELATED: Yes NUMBER OF HOURS: 2 SECURITIES TRADING HOURS: 1 START DATE: 05/23/2017 ADDRESS: 4505 SE 48th Place Road, Ocala FL



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	Wells Fargo Advisors, LLC
Allegations:	Client alleges the disputed securities are inconsistent with her investment objectives. The client further alleges the former financial advisor did not properly disclose the risks and penalties associated with the disputed securities. (06/25/2015)
Product Type:	Unit Investment Trust
Alleged Damages:	\$7,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	12/14/2015
Complaint Pending?	No
Status:	Settled
Status Date:	01/04/2016
Settlement Amount:	\$4,825.69
Individual Contribution Amount:	\$0.00



Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: Wells Fargo Advisors, LLC

Allegations: Client alleges the disputed securities are inconsistent with her investment objectives. The client further alleges the former financial advisor did not properly disclose the risks and penalties associated with the disputed securities. (06/25/2015)

Product Type: Unit Investment Trust

Alleged Damages: \$7,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 12/14/2015

Complaint Pending? No

Status: Settled

Status Date: 01/04/2016

Settlement Amount: \$4,825.69

Individual Contribution Amount: \$0.00

Broker Statement

I met with the customer and after doing a thorough assessment of her risk tolerance I recommended a Unit Investment Trust as part of her portfolio as I believe she had other outside investments and was familiar with market volatility. Although she had invested in the past I still went over the concept of market risk. After describing ALL costs associated with the investment and the fashion in which they would be charged, she consented to the strategy. She fully understood that the investment could lose value because I reemphasized the possibility on more than one occasion.

Disclosure 2 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: Wells Fargo Advisors, LLC

Allegations: Client alleges she was talked into purchasing an investment that was not suitable for her. (06/12/2014)

Product Type: Annuity-Variable

Alleged Damages: \$7,000.00

Is this an oral complaint? No

Is this a written complaint? Yes



Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 11/16/2015

Complaint Pending? No

Status: Denied

Status Date: 01/27/2016

Settlement Amount:

Individual Contribution Amount:

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: Wells Fargo Advisors, LLC

Allegations: Client alleges she was talked into purchasing an investment that was not suitable for her.(06/12/2014)

Product Type: Annuity-Variable

Alleged Damages: \$7,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 11/16/2015

Complaint Pending? No

Status: Denied

Status Date: 01/27/2016

Settlement Amount:

Individual Contribution Amount:

Broker Statement

After being referred to me by a banker, the customer and I sat down on several different occasions to go over her risk tolerance and her long term goals over a period of several months. After determining her suitability I presented the Sunamerica (AIG) Polaris Preferred with income option 3 DB to her once on my own, and again in a separate meeting with another financial advisor about 3 weeks later as well as several phone calls. On all occasions we reviewed the benefits, fees/expenses, surrender charge schedule and risks associated with the contract in extraordinary detail. I recommended she only invest less than 50% of her cash in her Wells Fargo Bank accounts in order to provide plenty of liquidity. She was in complete agreement that this would be a suitable investment for her and really liked all of the benefits of the contract. About 9 months after establishing the contract she called to surrender the contract. I recommended that she remain in the contract and reminded her that she would pay a penalty to surrender the



contract. I recommended taking the 10% free withdrawal and taking another 10% free withdrawal after the anniversary instead of surrendering the entire contract if she really wanted cash from the contract. After continuing to disregard my advice I told her I would do whatever she wished to do since it was her money, but reminded her that she is acting against my recommendation.



End of Report

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