



IAPD Report

LANCE FOSTER WILLIAMSON

CRD# 6362532

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

LANCE FOSTER WILLIAMSON (CRD# 6362532)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **01/21/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	INTERNATIONAL ASSETS INVESTMENT MANAGEMENT, LLC	CRD# 144426	09/17/2024

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	BANKERS LIFE ADVISORY SERVICES, INC.	281285	Louisville, KY	04/06/2017 - 05/06/2024
B	BANKERS LIFE SECURITIES, INC.	173962	LOUISVILLE, KY	03/20/2017 - 05/06/2024

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3
Termination	1



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works.

This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **INTERNATIONAL ASSETS INVESTMENT MANAGEMENT, LLC**

Main Address: 111 NORTH ORANGE AVENUE
SUITE 1000
ORLANDO, FL 32801

Firm ID#: 144426

	Regulator	Registration	Status	Date
IA	Kentucky	Investment Adviser Representative	Approved	09/17/2024

Branch Office Locations

INTERNATIONAL ASSETS INVESTMENT MANAGEMENT, LLC

9850 Von Allmen Court
Suite 201
Louisville, KY 40214



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	03/20/2017

State Securities Law Exams

Exam	Category	Date
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		Uniform Combined State Law Examination (S66)	Series 66	04/05/2017
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	04/06/2017 - 05/06/2024	BANKERS LIFE ADVISORY SERVICES, INC.	CRD# 281285	Louisville, KY
B	03/20/2017 - 05/06/2024	BANKERS LIFE SECURITIES, INC.	CRD# 173962	LOUISVILLE, KY

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
08/2024 - Present	International Assets Investment Management LLC	Investment Advisory Representative	Y	Orlando, FL, United States
06/2024 - 07/2024	Unemployed	Unemployed	N	Louisville, KY, United States
12/2016 - 05/2024	Bankers Life Securities Inc	Financial Representative	Y	LOUISVILLE, KY, United States
10/2011 - 05/2024	Bankers Life & Casualty	AGENT	Y	LOUISVILLE, KY, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

- 1) AMERICAN SENIOR BENEFITS - 4008 WOODMONT PARK LANE, LOUISVILLE, KY, 40245 - INSURANCE AGENET SINCE 06/15/2024 - COMMISSION-BASED COMPENSATION
- 2) MOUNTAIN PEAK FINANCIAL SOLUTIONS - 4008 WOODMONT PARK LANE, LOUISVILLE, KY, 40245 - ADVISOR SINCE 8/27/2024 - COMMISSION-BASED COMPENSATION



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	3
Termination	1

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 3

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: BANKERS LIFE SECURITIES, INC.

Allegations: Bankers Life and Casualty Company (BLC), an affiliate insurance company of Bankers Life Securities, Inc. (BLS) received an affidavit of forgery from a client and provided a copy to BLS on September 17, 2024. The client alleged that their signature on a BLC annuity application from April 2023 was forged. This allegation followed a prior complaint submitted by the same client which alleged misrepresentation regarding the same BLC annuity transaction, and was denied by BLC. BLC was unable to make any conclusive determination as to whether the client's signatures were forged, however, due to the client's submission of an affidavit of forgery, BLC allowed the client to surrender the annuity penalty free. The firm is reporting this complaint as it involves a forgery allegation against a former financial representative of the firm, and the BLC annuity was funded by a recommendation to liquidate securities made by a former financial representative of the firm.

Product Type: Annuity-Fixed

Alleged Damages: \$46,419.31

Alleged Damages Amount Explanation (if amount not exact): The alleged compensatory damage amount is based off the calculable damages related to the client's BLC annuity surrender charges.

Is this an oral complaint? No

Is this a written complaint? Yes



Is this an arbitration/CFTC
reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 09/17/2024

Complaint Pending? No

Status: Settled

Status Date: 01/09/2025

Settlement Amount: \$25,620.00

Individual Contribution
Amount: \$0.00

Disclosure 2 of 3

Reporting Source: Firm

Employing firm when
activities occurred which led
to the complaint: BANKERS LIFE SECURITIES, INC.

Allegations: In a written complaint received by Bankers Life Securities, Inc. (BLS) on May 23, 2024, a client alleged that they were misled when purchasing a Premium Bonus Indexed Annuity (PBIA) issued by the firm's insurance affiliate, Bankers Life and Casualty Company (BLC) in April of 2023. The client alleged that the annual rate of return and 10 year surrender schedule of the PBIA were not explained to them. BLC denied the complaint, noting that the benefits and terms of the PBIA were disclosed to the client. While the BLC annuity is not a security, and was issued by BLC, the Firm is reporting this complaint because the source of funding for the annuity came from the liquidation of securities recommended by a former financial representative of the firm. It is noted that the client represented that the complaint was being filed at the advice of his new agent.

Product Type: Annuity-Fixed

Alleged Damages: \$57,370.93

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC
reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 05/23/2024

Complaint Pending? No

Status: Denied

Status Date: 06/13/2024

Settlement Amount:

Individual Contribution
Amount:

Disclosure 3 of 3



Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	BANKERS LIFE SECURITIES, INC.
Allegations:	Bankers Life Securities, Inc. (BLS) received a written complaint, filed with FINRA, on June 3, 2024. In the complaint, the client alleged excessive trading by a former financial representative of the firm, resulting in an unexpected tax burden. The firm requested information from the client but has been unable to substantiate the allegations contained in the complaint.
Product Type:	Debt-Municipal Equity Listed (Common & Preferred Stock) Mutual Fund
Alleged Damages:	\$7,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	06/03/2024
Complaint Pending?	No
Status:	Denied
Status Date:	08/09/2024
Settlement Amount:	
Individual Contribution Amount:	



Termination

This disclosure event involves a situation where the Investment Adviser Representative voluntarily resigned, was discharged or was permitted to resign after allegations were made that accused the Investment Adviser Representative of violating investment-related statutes, regulations, rules or industry standards of conduct; fraud or the wrongful taking of property; or failure to supervise in connection with investment-related statutes, regulations, rules or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Firm Name: BANKERS LIFE SECURITIES, INC.
Termination Type: Discharged
Termination Date: 05/03/2024

Allegations: Mr. Williamson and his client met on April 2, 2024. An application was processed for a life insurance policy signed by the client via e-signature. During this process, the client also requested a withdrawal from their annuity held at Bankers Life and Casualty Company (BLC), an affiliate insurance company, in the amount of \$17,500.00. The client confirmed that they did make this request, and received the funds as needed; however, Mr. Williamson acknowledged that he, upon discovering that the distribution form was not signed by the client, signed the client's name, without prior authorization. Although the client states they did not sign any paperwork during this meeting, the request to withdraw funds from their BLC annuity was requested by the client.

Product Type: Insurance

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Reporting Source: Individual
Firm Name: Bankers Life & Casualty
Termination Type: Discharged
Termination Date: 05/01/2024

Allegations: Mr. Williamson and his client met on April 2, 2024. An application was processed for a life insurance policy signed by the client via e-signature. During this process, the client also requested a withdrawal from their annuity held at Bankers Life and Casualty Company (BLC), an affiliate insurance company, in the amount of \$17,500.00. The client confirmed that they did make this request, and received the funds as needed; however, Mr. Williamson acknowledged that he, upon discovering that the distribution form was not signed by the client, signed the client's name, without prior authorization. Although the client states they did not sign any paperwork during this meeting, the request to withdraw funds from their BLC annuity was requested by the client.

Product Type: Equity Listed (Common & Preferred Stock)



End of Report

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