



## IAPD Report

### Jake Nicholas Popoff

CRD# 7092533

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



## IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

### What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

### Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

### How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

### Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page  
<http://www.nasaa.org/IAPD/IARReports.cfm>

### What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

### Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



## Report Summary

### Jake Nicholas Popoff (CRD# 7092533)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **05/05/2023**.

### CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
IA	HUTCHINSON CAPITAL MANAGEMENT	CRD# 106158	06/05/2023

### QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **1** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

**Note:** Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

### REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	SANFORD C. BERNSTEIN & CO., LLC	104474	SAN FRANCISCO, CA	02/22/2022 - 02/28/2023
B	NYLIFE SECURITIES LLC	5167	SANTA ROSA, CA	07/17/2020 - 02/08/2022

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

### DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **No**



## Qualifications

### REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **1** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

#### Employment 1 of 1

Firm Name: **HUTCHINSON CAPITAL MANAGEMENT**

Main Address: 1101 FIFTH AVENUE  
SUITE 160  
SAN RAFAEL, CA 94901

Firm ID#: 106158

Regulator	Registration	Status	Date
IA California	Investment Adviser Representative	Approved	06/05/2023

#### Branch Office Locations

##### **HUTCHINSON CAPITAL MANAGEMENT**

1101 FIFTH AVENUE  
SUITE 160  
SAN RAFAEL, CA 94901



## Qualifications

### PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

**This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**

#### Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

#### General Industry/Product Exams

Exam	Category	Date
B General Securities Representative Examination (S7TO)	Series 7TO	05/02/2022
B Investment Company Products/Variable Contracts Representative Examination (S6TO)	Series 6TO	07/17/2020
B Securities Industry Essentials Examination (SIE)	SIE	02/28/2020

#### State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination (S65)	Series 65	06/03/2023
B Uniform Securities Agent State Law Examination (S63)	Series 63	10/06/2020

### PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration & Employment History

### PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
<b>B</b>	02/22/2022 - 02/28/2023	SANFORD C. BERNSTEIN & CO., LLC	CRD# 104474	SAN FRANCISCO, CA
<b>B</b>	07/17/2020 - 02/08/2022	NYLIFE SECURITIES LLC	CRD# 5167	SANTA ROSA, CA

### EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
05/2023 - Present	Hutchinson Capital Management	Associate Advisor	Y	San Rafael, CA, United States
02/2022 - 02/2023	SANFORD C. BERNSTEIN & CO., LLC	Private Wealth Associate	Y	San Francisco, CA, United States
06/2019 - 02/2022	NYLIFE Securities LLC	Registered Representative	Y	Santa Rosa, CA, United States
04/2019 - 02/2022	New York Life Insurance Company	Agent	Y	Santa Rosa, CA, United States
01/2018 - 03/2019	AFLAC Supplemental Insurance	Benefits Advisor	N	Santa Rosa, CA, United States
11/2017 - 01/2018	Unemployed	Unemployed	N	Windsor, CA, United States
07/2017 - 11/2017	Ameritech Financial	Inside Sales	N	Rohnert Park, CA, United States
06/2017 - 07/2017	Unemployed	Unemployed	N	Windsor, CA, United States
08/2013 - 05/2017	University of Arizona	Student	N	Tucson, AZ, United States
01/2017 - 04/2017	Frankie's South Philly Cheesesteaks	Delivery / In-House	N	Tucson, AZ, United States

### OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

No information reported.



## **End of Report**

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