



IAPD Report

Nathan David Cox

CRD# 7141539

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

Nathan David Cox (CRD# 7141539)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **11/07/2025**.

CURRENT EMPLOYERS

Firm	CRD#	Registered Since
IA SOUND INCOME STRATEGIES, LLC	CRD# 173272	06/20/2019

QUALIFICATIONS

This representative is currently registered in **0** SRO(s) and **3** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

FIRM	CRD#	LOCATION	REGISTRATION DATES
No information reported.			

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Investigation	1
Financial	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **3** jurisdiction(s) and **0** SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **SOUND INCOME STRATEGIES, LLC**
Main Address: 500 W CYPRESS CREEK ROAD
SUITE 290
FORT LAUDERDALE, FL 33309
Firm ID#: 173272

Regulator	Registration	Status	Date
IA Alabama	Investment Adviser Representative	Approved	12/07/2023
IA Mississippi	Investment Adviser Representative	Approved	06/20/2019
IA Tennessee	Investment Adviser Representative	Approved	06/20/2019

Branch Office Locations

SOUND INCOME STRATEGIES, LLC
232 HERITAGE PARK DRIVE
SUITE102
MURFREESBORO, TN 37129

SOUND INCOME STRATEGIES, LLC
101 West Lincoln Street
Unmanned Office Location
Tullahoma, TN 37388

SOUND INCOME STRATEGIES, LLC
MERIDIAN, MS

SOUND INCOME STRATEGIES, LLC
736 Georgia Avenue
Chatanooga, TN 37402

SOUND INCOME STRATEGIES, LLC
3200 West End Avenue
Suite 500
Nashville, TN 37203

SOUND INCOME STRATEGIES, LLC
600 Boulevard South SW
Suite 307
Huntsville, AL 35802



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 0 principal/supervisory exams, 0 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
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No information reported.

General Industry/Product Exams

Exam	Category	Date
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No information reported.

State Securities Law Exams

Exam	Category	Date
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IA Uniform Investment Adviser Law Examination (S65)	Series 65	10/14/2017
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PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

No information reported.

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
06/2019 - Present	Retirement Income Solutions	INSURANCE AGENT	N	MURFREESBORO, TN, United States
06/2019 - Present	Sound Income Strategies LLC	Investment Advisor Representative	Y	Fort Lauderdale, FL, United States
10/2015 - Present	Secure Retirement Solutions of Tennessee	Owner/President	N	Shelbyville, TN, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1. RETIREMENT INCOME SOLUTIONS LLC. INVESTMENT RELATED. 6/2019 - PRESENT AT THE ADDRESS OF RECORD. FIXED INSURANCE AND FIXED ANNUITY SALES. THIS ENCOMPASSES APPROXIMATELY 50% OF BUSINESS HOURS.
2. INDEPENDENT INSURANCE AGENT MISSISSIPPI. INVESTMENT RELATED. FIXED INSURANCE SALES. AT THE ADDRESS OF RECORD. THIS ENCOMPASSES APPROXIMATELY 50% OF BUSINESS HOURS.
3. AGRICULTURAL/LIVESTOCK SALES. OWNER - NON - INVESTMENT RELATED. THIS DOES NOT ENCOMPASS ANY BUSINESS HOURS.
4. RETIREMENT INCOME SOURCE - 50% FRANCHISE OWNER - INVESTMENT RELATED. MARKET TO PROSPECTIVE CLIENTS FOR INVESTMENT ADVISORY AND FIXED INSURANCE SERVICES. AT THE ADDRESS OF RECORD. THIS ENCOMPASSES APPROXIMATELY 20% OF BUSINESS HOURS.
5. RETIREMENT INCOME SOURCE HUNTSVILLE LLC - 25% OWNER - INVESTMENT RELATED. MARKET TO PROSPECTIVE CLIENTS FOR INVESTMENT ADVISORY AND FIXED INSURANCE SERVICES. AT THE ADDRESS OF RECORD. THIS ENCOMPASSES APPROXIMATELY 20% OF BUSINESS HOURS.
6. PERFECT TOUCH DOG GROOMING. - NON INVESTMENT RELATED =. 1/8 OWNER. PASSIVE INVESTMENT. THIS DOES NOT ENCOMPASS ANY BUSINESS HOURS.
7. SOUND INCOME GROUP - INVESTMENT RELATED. LESS THAN 1% OWNER. PASSIVE INVESTMENT. THIS DOES NOT ENCOMPASS ANY BUSINESS HOURS.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Investigation	1
Financial	2

Investigation

This disclosure event involves any ongoing formal investigation such as a grand jury investigation, a Securities and Exchange Commission investigation, a formal investigation by a self-regulatory organization (e.g., FINRA), or an action or procedure designated as an investigation by a state or other regulator. Subpoenas, preliminary or routine regulatory inquiries, and general requests by these regulatory bodies for information are not considered investigations and therefore are not required to be reported.

Disclosure 1 of 1

Reporting Source: Individual

Initiated By: Tennessee Department of Commerce and Insurance

Notice Date: 08/05/2024

Details: The client is accusing Mr. Cox of misrepresentation of cashing out mutual funds to purchase an Irrevocable life Insurance policy and purchasing an Annuity.

Is Investigation pending? Yes

Broker Statement Mr. Cox denies these claims and has plenty of documentation that the Husband was happy with the investments that he selected in 2016 and understood them completely. Now that the Husband is unwell and unable to manage his own finances, the Wife is unhappy with the investments.



Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

Disclosure 1 of 2

Reporting Source: Individual

Action Type: Compromise

Action Date: 06/06/2016

Organization Investment-Related?

Action Pending? No

Disposition: Expired due to statute of limitations related to collectibility

Disposition Date: 04/17/2023

If a compromise with creditor, provide:

Name of Creditor: Internal Revenue Service

Original Amount Owed: \$245,000.00

Terms Reached with Creditor: In current negotiations with the IRS. Awaiting final resolution.

Broker Statement Potential taxes owned due to separation/divorce.

Disclosure 2 of 2

Reporting Source: Individual

Action Type: Compromise

Action Date: 10/19/2017

Organization Investment-Related?

Action Pending? No

Disposition: Satisfied/Released

Disposition Date: 10/19/2017

If a compromise with creditor, provide:

Name of Creditor: Commonwealth Financial

Original Amount Owed: \$851.00

Terms Reached with Creditor: \$468.05 to pay in full

Amount Paid:

SIPA (Securities Investor Protection Act)Trustee:



Currently Open?

No

**Date Direct Payment
Initiated/Filed or Trustee
Appointed:**

Broker Statement

Payment of ex-stop son's medical bills to clean up credit.



End of Report

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