



IAPD Report

NORMAN KENNETH MARSHALL

CRD# 715607

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

NORMAN KENNETH MARSHALL (CRD# 715607)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/09/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	CAPITOL SECURITIES MANAGEMENT, INC.	CRD# 14169	10/28/2011
IA	CAPITOL SECURITIES MANAGEMENT, INC.	CRD# 14169	10/31/2011

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **13** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	ANDERSON & STRUDWICK, INCORPORATED 48		RICHMOND, VA	04/04/2005 - 11/10/2011
B	ANDERSON & STRUDWICK, INCORPORATED 48		RICHMOND, VA	05/22/1981 - 11/10/2011
IA	A&S CAPITAL ADVISORS, INC.	108827	RICHMOND, VA	10/07/1994 - 04/04/2005

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **13** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **CAPITOL SECURITIES MANAGEMENT, INC.**

Main Address: 4050 INNSLAKE DRIVE
SUITE 250
GLEN ALLEN, VA 23060

Firm ID#: 14169

	Regulator	Registration	Status	Date
	FINRA	Direct Participation Programs Principal	Approved	10/28/2011
	FINRA	General Securities Representative	Approved	10/28/2011
	FINRA	General Securities Sales Supervisor	Approved	10/28/2011
	Florida	Agent	Approved	11/21/2011
	Maine	Agent	Approved	09/10/2021
	New Hampshire	Agent	Approved	01/18/2023
	New Jersey	Agent	Approved	11/15/2011
	New York	Agent	Approved	11/16/2011
	North Carolina	Agent	Approved	04/09/2025
	Pennsylvania	Agent	Approved	12/15/2014
	South Carolina	Agent	Approved	11/14/2011
	Tennessee	Agent	Approved	07/14/2021
	Texas	Agent	Approved	11/15/2011



Qualifications

	Regulator	Registration	Status	Date
B	Vermont	Agent	Approved	12/02/2024
B	Virginia	Agent	Approved	10/31/2011
IA	Virginia	Investment Adviser Representative	Approved	10/31/2011
B	Washington	Agent	Approved	11/02/2011

Branch Office Locations

CAPITOL SECURITIES MANAGEMENT, INC.
4050 Innslake Drive
Suite 250
GLEN ALLEN, VA 23060



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 4 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
	General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
	General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	09/14/1987
	Direct Participation Programs Principal Examination (S39)	Series 39	11/27/1984

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	Futures Managed Funds Examination (S31)	Series 31	07/02/2003
	General Securities Representative Examination (S7)	Series 7	09/20/1980

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	06/28/1994
	Uniform Securities Agent State Law Examination (S63)	Series 63	09/30/1980



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	04/04/2005 - 11/10/2011	ANDERSON & STRUDWICK, INCORPORATED	CRD# 48	RICHMOND, VA
B	05/22/1981 - 11/10/2011	ANDERSON & STRUDWICK, INCORPORATED	CRD# 48	RICHMOND, VA
IA	10/07/1994 - 04/04/2005	A&S CAPITAL ADVISORS, INC.	CRD# 108827	RICHMOND, VA
B	09/23/1980 - 06/12/1981	WHEAT, FIRST SECURITIES, INC.	CRD# 6124	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
10/2011 - Present	CAPITOL SECURITIES MANAGEMENT	REGISTERED REP	Y	GLEN ALLEN, VA, United States
01/2018 - 01/2020	Rental Property	Co-Owner	Y	Richmond, VA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

1) Trust Account: Mitchell Raines Trust
Relationship of grantor: Court appointed

2) Trust account: James B King
Relationship of grantor: Court appointed

3) Trust account: Tavon Raines
Relationship of grantor: Court appointed

4) Trust account: Jamal Mitchell
Relationship of grantor: Court appointed

5) Trust account: PRINCE MOORE TRUST
Relationship of grantor: N/A



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.

**DISCLOSURE EVENT DETAILS**

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Regulator
Employing firm when activities occurred which led to the complaint:	ANDERSON & STRUDWICK INC
Allegations:	BREACH OF CONTRACT, BREACH OF FIDUCIARY DUTY, FRAUD, MISREPRESENTATION, AND NEGLIGENCE.
Product Type:	Other
Other Product Type(s):	UNSPECIFIED TYPE OF FINANCIAL PRODUCT
Alleged Damages:	\$700,000.00

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.:	NASD - CASE #00-01105
Date Notice/Process Served:	03/13/2000
Arbitration Pending?	No
Disposition:	Denied
Disposition Date:	05/17/2002
Disposition Detail:	CLAIMANTS CLAIMS ARE DENIED IN THEIR ENTIRETY BY THE ARBITRATION PANEL.

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Reporting Source:	Individual
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Employing firm when activities occurred which led to the complaint: ANDERSON & STRUDWICK, INC.

Allegations: THE CUSTOMER ALLEGES THAT MR. MARSHALL OMITTED MATERIAL FACTS AND RECOMMENDED UNSUITABLE TRADES.

Product Type: Equity Listed (Common & Preferred Stock)

Other Product Type(s): REIT'S, EQUITY - OTC, UNIT INVESTMENT TRUSTS

Alleged Damages: \$700,000.00

Customer Complaint Information

Date Complaint Received: 03/15/2000

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 03/15/2000

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NASD, 00-01105](#)

Date Notice/Process Served: 03/15/2000

Arbitration Pending? No

Disposition: Award to Customer

Disposition Date: 05/17/2002

Monetary Compensation Amount: \$150,000.00

Individual Contribution Amount: \$0.00

Broker Statement ANDERSON & STRUDWICK, INC. BEARED ALL COST IN THE AWARD TO THE CUSTOMER. THE CUSTOMER WAS DENIED IT'S CLAIM FOR PUNITIVE DAMAGES IN ITS ENTIRETY. THE HEARING PANEL RECOMMENDED THE EXPUNGEMENT OF ALL REFERENCES TO THE ARBITRATION AGAINST MR. MARSHALL FROM CRD, UPON OBTAINING CONFIRMATION FROM A COURT OF COMPETENT JURISDICTION.

Disclosure 2 of 2

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: ANDERSON & STRUDWICK

Allegations: POWER OF ATTORNEY TO [FAMILY MEMBER] (SON OF [CUSTOMER]) DID NOT, AS A MATTER OF LAW, INCLUDE THE POWER TO BUY AND/OR SELL COMMON STOCK. HENCE, ALL ACTIONS BY THE SON COULD BE RENOUNCED BY CLAIMANT, AND ANDERSON & STRUDWICK MUST MAKE HER WHOLE.



Product Type:

Alleged Damages:

Customer Complaint Information

Date Complaint Received:

Complaint Pending? No

Status: Litigation

Status Date:

Settlement Amount:

**Individual Contribution
Amount:**

Civil Litigation Information

Court Details: CIRCUIT; VIRGINIA BEACH, VA; CL92-5

Date Notice/Process Served: 01/02/1992

Litigation Pending? No

Disposition: Settled

Disposition Date: 02/07/1992

**Monetary Compensation
Amount:** \$25,000.00

**Individual Contribution
Amount:**

Broker Statement

\$25,000 SETTLEMENT
REGISTRANT AND HIS FIRM, IN CONSULTATION WITH
OUTSIDE COUNSEL, DETERMINED THAT A SLIGHT CHANCE EXISTED THAT
CLAIMANT COULD PREVAIL AS A MATTER OF LAW. THIS LEGAL
CONCLUSION, COUPLED WITH THE CONSIDERATIONS OF COST OF
LITIGATION AND REGISTRANT'S LOST PRODUCTION TIME, LED TO A
DECISION TO SETTLE. ADDITIONALLY, [FAMILY MEMBER], NEE OF THE
POWER AND THE LOGICAL PARTY AGAINST WHOM ANDERSON &
STRUDWICK
WOULD SEEK INDEMNITY, WAS AT THE TIME OF THE ACTION IN PERSONAL
BANKRUPTCY.



End of Report

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