



IAPD Report

JOHN HOFF RUSSELL

CRD# 728702

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Qualifications	2 - 7
Registration and Employment History	9 - 10
Disclosure Information	11



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JOHN HOFF RUSSELL (CRD# 728702)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **03/26/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	STIFEL, NICOLAUS & COMPANY, INCORPORATED	CRD# 793	11/18/1988
IA	STIFEL, NICOLAUS & COMPANY, INCORPORATED	CRD# 793	10/31/1995

QUALIFICATIONS

This representative is currently registered in **11** SRO(s) and **41** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	THE LEADERS GROUP, INC.	37157	SUMMIT, NJ	05/12/1998 - 06/13/2000
B	ROWLAND, SIMON & CO.	21666	SUMMIT, NJ	02/01/1988 - 11/18/1988
B	I.M. SIMON & CO., INC.	418	SUMMIT, NJ	02/18/1986 - 02/01/1988

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **41** jurisdiction(s) and 11 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **STIFEL, NICOLAUS & COMPANY, INCORPORATED**

Main Address: 501 N BROADWAY
ST LOUIS, MO 63102

Firm ID#: 793

	Regulator	Registration	Status	Date
B	Cboe BZX Exchange, Inc.	General Securities Principal	Approved	03/19/2026
B	Cboe BZX Exchange, Inc.	General Securities Representative	Approved	03/19/2026
B	Cboe EDGA Exchange, Inc.	General Securities Principal	Approved	03/19/2026
B	Cboe EDGA Exchange, Inc.	General Securities Representative	Approved	03/19/2026
B	Cboe EDGA Exchange, Inc.	General Securities Sales Supervisor	Approved	03/19/2026
B	Cboe EDGX Exchange, Inc.	General Securities Principal	Approved	03/19/2026
B	Cboe EDGX Exchange, Inc.	General Securities Representative	Approved	03/19/2026
B	Cboe EDGX Exchange, Inc.	General Securities Sales Supervisor	Approved	03/19/2026
B	FINRA	General Securities Principal	Approved	11/18/1988
B	FINRA	General Securities Representative	Approved	11/18/1988
B	FINRA	General Securities Sales Supervisor	Approved	11/21/1990
B	Investors' Exchange LLC	General Securities Principal	Approved	03/19/2026
B	Investors' Exchange LLC	General Securities Representative	Approved	03/19/2026



Qualifications

Regulator	Registration	Status	Date
B NYSE American LLC	General Securities Representative	Approved	11/18/1988
B NYSE American LLC	General Securities Principal	Approved	11/24/2003
B NYSE American LLC	General Securities Sales Supervisor	Approved	10/01/2018
B NYSE Texas, Inc.	General Securities Principal	Approved	03/19/2026
B NYSE Texas, Inc.	General Securities Representative	Approved	03/19/2026
B NYSE Texas, Inc.	General Securities Sales Supervisor	Approved	03/19/2026
B Nasdaq ISE, LLC	General Securities Principal	Approved	03/19/2026
B Nasdaq ISE, LLC	General Securities Representative	Approved	03/19/2026
B Nasdaq ISE, LLC	General Securities Sales Supervisor	Approved	03/19/2026
B Nasdaq PHLX LLC	General Securities Representative	Approved	10/16/1993
B Nasdaq PHLX LLC	General Securities Sales Supervisor	Approved	02/07/2003
B Nasdaq PHLX LLC	General Securities Principal	Approved	03/19/2026
B Nasdaq Stock Market	General Securities Principal	Approved	07/12/2006
B Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B Nasdaq Stock Market	General Securities Sales Supervisor	Approved	07/12/2006
B New York Stock Exchange	General Securities Representative	Approved	11/18/1988
B New York Stock Exchange	General Securities Principal	Approved	06/26/2010
B New York Stock Exchange	General Securities Sales Supervisor	Approved	10/01/2018
B Alabama	Agent	Approved	08/09/1996



Qualifications

	Regulator	Registration	Status	Date
B	Arizona	Agent	Approved	01/15/2003
B	Arkansas	Agent	Approved	08/16/2007
B	California	Agent	Approved	01/28/1991
B	Colorado	Agent	Approved	04/11/1991
B	Connecticut	Agent	Approved	11/21/2000
B	District of Columbia	Agent	Approved	01/15/2003
B	Florida	Agent	Approved	11/18/1988
IA	Florida	Investment Adviser Representative	Approved	01/10/2022
B	Georgia	Agent	Approved	01/22/1998
B	Hawaii	Agent	Approved	04/14/2025
B	Illinois	Agent	Approved	11/18/1988
B	Indiana	Agent	Approved	12/09/1998
B	Iowa	Agent	Approved	12/09/1992
B	Kansas	Agent	Approved	01/20/1993
B	Kentucky	Agent	Approved	09/24/1999
B	Maine	Agent	Approved	01/15/2003
B	Maryland	Agent	Approved	09/10/2009
B	Massachusetts	Agent	Approved	04/27/2001
B	Michigan	Agent	Approved	11/18/1988



Qualifications

	Regulator	Registration	Status	Date
B	Minnesota	Agent	Approved	07/25/1996
B	Mississippi	Agent	Approved	11/16/2001
B	Missouri	Agent	Approved	11/18/1988
IA	Missouri	Investment Adviser Representative	Approved	10/31/1995
B	Montana	Agent	Approved	05/26/2021
B	Nevada	Agent	Approved	03/19/1999
B	New Jersey	Agent	Approved	07/22/1997
B	New Mexico	Agent	Approved	10/26/1998
B	New York	Agent	Approved	01/16/1991
IA	New York	Investment Adviser Representative	Approved	12/07/2023
B	North Carolina	Agent	Approved	01/15/2003
B	North Dakota	Agent	Approved	02/23/2011
B	Ohio	Agent	Approved	12/14/1999
B	Oklahoma	Agent	Approved	06/21/2021
B	Oregon	Agent	Approved	04/08/2003
B	Pennsylvania	Agent	Approved	01/15/2003
B	South Carolina	Agent	Approved	09/15/2005
B	Tennessee	Agent	Approved	01/03/1996
B	Texas	Agent	Approved	11/18/1988



Qualifications

Regulator	Registration	Status	Date
IA Texas	Investment Adviser Representative	Restricted Approval	04/25/2003
B Vermont	Agent	Approved	04/01/2024
B Virginia	Agent	Approved	01/10/1996
B Washington	Agent	Approved	07/28/2003
B Wisconsin	Agent	Approved	04/28/1993
B Wyoming	Agent	Approved	09/05/2007

Branch Office Locations

STIFEL, NICOLAUS & COMPANY, INCORPORATED
7733 Forsyth Blvd.
Suite 1000
CLAYTON, MO 63105



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 4 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
	General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
	General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	11/19/1990
	General Securities Principal Examination (S24)	Series 24	08/27/1982

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	General Securities Representative Examination (S7)	Series 7	04/11/1981

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	08/12/1999
	Uniform Securities Agent State Law Examination (S63)	Series 63	06/17/1981

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked



and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	05/12/1998 - 06/13/2000	THE LEADERS GROUP, INC.	CRD# 37157	SUMMIT, NJ
B	02/01/1988 - 11/18/1988	ROWLAND, SIMON & CO.	CRD# 21666	
B	02/18/1986 - 02/01/1988	I.M. SIMON & CO., INC.	CRD# 418	
B	07/11/1984 - 02/24/1986	THOMSON MCKINNON SECURITIES INC.	CRD# 829	
B	04/13/1981 - 07/09/1984	WZW FINANCIAL SERVICES, INC.	CRD# 5717	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
11/1988 - Present	STIFEL, NICOLAUS & COMPANY, INCORPORATED	OTHER - REPRESENTATIVE	Y	CLAYTON, MO, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

REGIONAL ARTS COMMISSION; 6128 Delmar Blvd St Louis MO 63112; Supporting the arts in St. Louis; Executive Committee; attends 3 meetings per year; affiliation started 07/01/2016; 15 hours per year; not during securities trading hours; not investment-related.

Opera Theatre St Louis; 130 Edgar Rd, Saint Louis, MO 63119; Opera production; board of directors; affiliation started 06/01/2014; 3 hours per quarter; not during securities trading hours; not investment related.

Tennessee Williams Festival; MO; theatre/artistic events; Board Member; advisory board; 11/01/2017; 24.00 Hour(s) Per Year; not during securities trading hours; Not Investment-Related

Sun River Healthcare formerly Hudson River Healthcare; 1200 Brown St Peekskill NY 10566; healthcare; Vice Chairman, Board Member; Board responsibilities; 01/22/2019; 2.00 Hours Per Month; not during securities trading hours; Not Investment-Related.

Regional Arts Commission; 6128 Delmar Blvd, St Louis, MO 63112; To promote, encourage, and foster art and culture in St Louis County; Treasurer/finance committee; Work with CFO regarding accounting; 01/01/2016; 4 Hours per Month; Not During Securities Trading Hours; Not Investment-Related.

Regional Arts Commission; 232 N Kingshighway Blvd, St Louis, MO 63108; Promote and encourage the arts and cultural



Registration & Employment History



OTHER BUSINESS ACTIVITIES

institutions in St Louis; Commissioner/Executive Committee; Advise on selection of non profits funds for funding; 01/03/2011; 4 Hours per Month; Not During Securities Trading Hours; Not Investment-Related.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	STIFEL NICOLAUS & COMPANY, INC.
Allegations:	CLIENT ALLEGES LOSSES ON THE PURCHASE OF A BOND OUT OF THE PARAMETERS THAT THE CLIENT CLAIMS TO HAVE AGREED UPON WITH REGISTERED REPRESENTATIVE. TIMEFRAME: 12/10/07 - 12/10/07.
Product Type:	Debt-Asset Backed
Alleged Damages:	\$43,304.19
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	09/22/2011
Complaint Pending?	No
Status:	Settled
Status Date:	11/07/2011
Settlement Amount:	\$38,562.88
Individual Contribution Amount:	\$0.00

**Disclosure 2 of 2**

Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: STIFEL, NICOLAUS & COMPANY, INCORPORATED

Allegations: CLIENT ALLEGES IE MISREPRESENTED LENGTH BONDS & RISK ASSOCIATED WITH THEM. UNREALIZED LOSS \$14,720.53

Product Type: Debt - Asset Backed

Alleged Damages: \$14,720.53

Customer Complaint Information

Date Complaint Received: 08/28/2007

Complaint Pending? No

Status: Denied

Status Date: 09/18/2007

Settlement Amount:

Individual Contribution Amount:



End of Report

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