



IAPD Report

GORDON HEYWORTH

CRD# 730737

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

GORDON HEYWORTH (CRD# 730737)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **10/23/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	11/12/2015
IA	RAYMOND JAMES & ASSOCIATES, INC.	CRD# 705	11/12/2015

QUALIFICATIONS

This representative is currently registered in **9** SRO(s) and **30** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	WELLS FARGO ADVISORS, LLC	19616	VIRGINIA BEACH, VA	11/21/2008 - 11/16/2015
IA	WELLS FARGO ADVISORS, LLC	19616	VIRGINIA BEACH, VA	11/21/2008 - 11/16/2015
IA	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	VIRGINIA BEACH, VA	08/18/1992 - 11/26/2008

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative?

Yes

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **30** jurisdiction(s) and 9 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **RAYMOND JAMES & ASSOCIATES, INC.**

Main Address: 880 CARILLON PARKWAY
ST. PETERSBURG, FL 33716

Firm ID#: 705

	Regulator	Registration	Status	Date
	FINRA	General Securities Representative	Approved	11/12/2015
	Investors' Exchange LLC	General Securities Representative	Approved	09/10/2025
	MEMX LLC	General Securities Representative	Approved	09/10/2025
	NYSE American LLC	General Securities Representative	Approved	11/12/2015
	NYSE Arca, Inc.	General Securities Representative	Approved	09/10/2025
	NYSE Texas, Inc.	General Securities Representative	Approved	09/10/2025
	Nasdaq PHLX LLC	General Securities Representative	Approved	11/12/2015
	Nasdaq Stock Market	General Securities Representative	Approved	11/12/2015
	New York Stock Exchange	General Securities Representative	Approved	11/12/2015
	Alabama	Agent	Approved	12/20/2019
	Arizona	Agent	Approved	10/30/2025
	California	Agent	Approved	11/12/2015
	Colorado	Agent	Approved	04/27/2016



Qualifications

	Regulator	Registration	Status	Date
B	Connecticut	Agent	Approved	11/12/2015
B	District of Columbia	Agent	Approved	01/03/2024
B	Florida	Agent	Approved	11/12/2015
B	Georgia	Agent	Approved	03/16/2022
B	Indiana	Agent	Approved	11/05/2020
B	Kansas	Agent	Approved	01/13/2025
B	Louisiana	Agent	Approved	02/14/2018
B	Maine	Agent	Approved	01/03/2024
B	Maryland	Agent	Approved	01/04/2024
B	Massachusetts	Agent	Approved	01/03/2024
B	Missouri	Agent	Approved	08/20/2024
B	New Hampshire	Agent	Approved	01/08/2024
B	New Jersey	Agent	Approved	11/08/2021
B	New York	Agent	Approved	01/02/2024
B	North Carolina	Agent	Approved	11/12/2015
B	Ohio	Agent	Approved	01/02/2024
B	Oklahoma	Agent	Approved	01/02/2024
B	Oregon	Agent	Approved	01/02/2024
B	Pennsylvania	Agent	Approved	02/13/2018



Qualifications

	Regulator	Registration	Status	Date
B	South Carolina	Agent	Approved	11/12/2015
B	Tennessee	Agent	Approved	01/03/2020
B	Texas	Agent	Approved	02/04/2020
IA	Texas	Investment Adviser Representative	Restricted Approval	02/05/2020
B	Utah	Agent	Approved	01/03/2024
B	Virginia	Agent	Approved	11/12/2015
IA	Virginia	Investment Adviser Representative	Approved	11/12/2015
B	Wisconsin	Agent	Approved	01/02/2024
B	Wyoming	Agent	Approved	01/05/2024

Branch Office Locations

RAYMOND JAMES & ASSOCIATES, INC.
300 32ND STREET
SUITES 102 AND 520
VIRGINIA BEACH, VA 23451



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 4 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

	Exam	Category	Date
	General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
	Registered Options Principal Examination (S4)	Series 4	01/02/2023
	General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
	General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	11/29/1993

General Industry/Product Exams

	Exam	Category	Date
	Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
	Futures Managed Funds Examination (S31)	Series 31	10/07/2004
	General Securities Representative Examination (S7)	Series 7	06/16/1981

State Securities Law Exams

	Exam	Category	Date
	Uniform Investment Adviser Law Examination (S65)	Series 65	03/21/1994
	Uniform Securities Agent State Law Examination (S63)	Series 63	05/11/1981



PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at [IARD](#) and [NASAA](#).



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	11/21/2008 - 11/16/2015	WELLS FARGO ADVISORS, LLC	CRD# 19616	VIRGINIA BEACH, VA
IA	11/21/2008 - 11/16/2015	WELLS FARGO ADVISORS, LLC	CRD# 19616	VIRGINIA BEACH, VA
IA	08/18/1992 - 11/26/2008	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	VIRGINIA BEACH, VA
B	07/22/1992 - 11/26/2008	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	VIRGINIA BEACH, VA
B	01/31/1989 - 07/15/1992	A. G. EDWARDS & SONS, INC.	CRD# 4	ST. LOUIS, MO
B	06/02/1981 - 02/21/1989	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
11/2015 - Present	Raymond James & Associates	Registered Associate	Y	Norfolk, VA, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1)Name of Business: Address: 1004 Sedona Circle, Virginia Beach, VA, 23456, United States Activity Type: Other Position/Title: Author Investment Related: No Start Date: 08/30/2024 Hours per month devoted to this business: 11-20 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Building a YouTube Channel that recounts anecdotes of my experience as a US Navy pilot from 1972 to present...the present day would involve anecdotes of pilots I flew with. e.g. Charles F. Burlingame was a squadron mate who was the Captain of the Flight that hit the Pentagon on 9/11. In 1976 we met Ringo Starr in Monaco and hosted him aboard our ship.

(2)Name of Business: Naviator Shirt Company Address: 1004 Sedona circle, Virginia Beach, VA, 23456, United States Activity Type: Business Owner Position/Title: Owner/Proprietor Investment Related: No Start Date: 04/30/2025 Hours per month devoted to this business: 2-10 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Manage website and products offered for sale

(3)Name of Business: NAVIATOR Shirt Company (not NAVIGATOR) Address: 1004 Sedona circle, Virginia Beach, VA, 23456, United States Activity Type: Business Owner Position/Title: Owner/Proprietor Investment Related: No Start Date: 05/01/2025 Hours per month devoted to this business: 21-40 Hours per month devoted to this business during trading hours: 0-1 Description



Registration & Employment History



OTHER BUSINESS ACTIVITIES

of duties: producing and shipping embroidered "polo" shirts with military insignias.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	MERRILL LYNCH, PIERCE, FENNER, & SMITH INCORPORATED
Allegations:	CLIENT ALLEGES THAT THE FINANCIAL ADVISOR MADE UNSUITABLE INVESTMENT RECOMMENDATIONS. DAMAGES UNSPECIFIED
Product Type:	Annuity-Variable
Alleged Damages:	\$0.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	01/07/2009
Complaint Pending?	No
Status:	Closed/No Action
Status Date:	01/30/2009
Settlement Amount:	

Individual Contribution Amount:

Firm Statement THE BRANCH PERSONNEL MET WITH THE CLIENT'S POA AND RESOLVED



THE ISSUES THROUGH A DISCUSSION OF THE CONTRACTS. THE CLIENT IS SATISFIED WITH HIS CONTRACTS.

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Reporting Source: Individual

Employing firm when activities occurred which led to the complaint: MERRILL LYNCH, PIERCE, FENNER, & SMITH INCORPORATED

Allegations: CLIENT ALLEGES THAT THE FINANCIAL ADVISOR MADE UNSUITABLE INVESTMENT RECOMMENDATIONS. DAMAGES UNSPECIFIED

Product Type: Annuity-Variable

Alleged Damages: \$0.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 01/07/2009

Complaint Pending? No

Status: Closed/No Action

Status Date: 01/30/2009

Settlement Amount:

Individual Contribution Amount:

Broker Statement THE BRANCH PERSONNEL MET WITH THE CLIENT'S POA AND RESOLVED THE ISSUES THROUGH A DISCUSSION OF THE CONTRACTS. THE CLIENT IS SATISFIED WITH HIS CONTRACTS.

Disclosure 2 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: MERRILL LYNCH, PIERCE FENNER & SMITH, INC

Allegations:

Product Type:

Alleged Damages: \$100,000.00

Customer Complaint Information

Date Complaint Received:

Complaint Pending? No

Status: Arbitration/Reparation

Status Date:

Settlement Amount:



**Individual Contribution
Amount:**

Arbitration Information

**Arbitration/Reparation Claim
filed with and Docket/Case
No.:** NEW YORK STOCK EXCHANGE

Date Notice/Process Served: 01/03/1990

Arbitration Pending? No

Disposition: Settled

Disposition Date: 02/15/1990

**Monetary Compensation
Amount:** \$10,000.00

**Individual Contribution
Amount:** \$0.00

.....

Reporting Source: Individual

**Employing firm when
activities occurred which led
to the complaint:** MERRILL LYNCH, PIERCE FENNER & SMITH, INC

Allegations: ALLEGED NEGLIGENT TAX ADVICE; INAPPROPRIATE
INVESTMENT. DAMAGES OF \$100,000 ALLEGED.

Product Type: Other

Alleged Damages: \$100,000.00

Customer Complaint Information

Date Complaint Received: 01/03/1990

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 02/15/1990

Settlement Amount: \$10,000.00

**Individual Contribution
Amount:** \$0.00

Arbitration Information

**Arbitration/Reparation Claim
filed with and Docket/Case
No.:** NEW YORK STOCK EXCHANGE

Date Notice/Process Served: 01/03/1990

Arbitration Pending? No

Disposition: Settled

Disposition Date: 02/15/1990

**Monetary Compensation
Amount:** \$10,000.00

**Individual Contribution
Amount:** \$0.00



Broker Statement

RESPONDENT MERRILL LYNCH SETTLED WITH \$10,000 PAYMENT; ALSO, REVERSED PURCHASE OF EQUITABLE CAPITAL PARTNERSHIP LP-88, THE ALLEGED INAPPROPRIATE INVESTMENT. DECISION MADE BY MERRILL LYNCH NOT TO GO TO ARBITRATION DUE TO COST CONSIDERATIONS, AND NOMINAL SETTLEMENT. REVERSED L.P., TRADED AT PAR, SO NO MONETARY BENEFIT FLOWED TO CUSTOMER. GORDON HEYWORTH DID NOT CONTRIBUTE TO SETTLEMENT.



End of Report

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