



IAPD Report

JAMES RICHARD LORENZ

CRD# 7319949

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JAMES RICHARD LORENZ (CRD# 7319949)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/07/2026**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	VALIC FINANCIAL ADVISORS, INC.	CRD# 42803	04/28/2025
IA	VALIC FINANCIAL ADVISORS, INC.	CRD# 42803	04/28/2025

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and 1 jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration.

Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
IA	THRIVENT INVESTMENT MANAGEMENT INC.	18387	Burnsville, MN	06/27/2024 - 04/22/2025
B	THRIVENT INVESTMENT MANAGEMENT INC.	18387	Burnsville, MN	06/25/2024 - 04/22/2025
IA	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	JACKSONVILLE, FL	03/22/2023 - 06/18/2024

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Financial	9



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with 1 jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 1

Firm Name: **VALIC FINANCIAL ADVISORS, INC.**
Main Address: 2919 ALLEN PKWY
HOUSTON, TX 77019
Firm ID#: 42803

Regulator	Registration	Status	Date
B FINRA	General Securities Representative	Approved	04/28/2025
B FINRA	Investment Co./Variable Contracts Prin	Approved	04/28/2025
B Minnesota	Agent	Approved	04/28/2025
IA Minnesota	Investment Adviser Representative	Approved	04/28/2025

Branch Office Locations

VALIC FINANCIAL ADVISORS, INC.
7650 EDINBOROUGH WAY
SUITE 320
EDINA, MN 55435



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
Investment Company Products/Variable Contracts Principal Examination (S26)	Series 26	12/13/2021

General Industry/Product Exams

Exam	Category	Date
General Securities Representative Examination (S7TO)	Series 7TO	02/14/2023
Investment Company Products/Variable Contracts Representative Examination (S6TO)	Series 6TO	01/02/2021
Securities Industry Essentials Examination (SIE)	SIE	12/05/2020

State Securities Law Exams

Exam	Category	Date
Uniform Combined State Law Examination (S66)	Series 66	03/17/2023

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
IA	06/27/2024 - 04/22/2025	THRIVENT INVESTMENT MANAGEMENT INC.	CRD# 18387	Burnsville, MN
B	06/25/2024 - 04/22/2025	THRIVENT INVESTMENT MANAGEMENT INC.	CRD# 18387	Burnsville, MN
IA	03/22/2023 - 06/18/2024	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	JACKSONVILLE, FL
B	02/09/2023 - 06/18/2024	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	CRD# 7691	JACKSONVILLE, FL
B	01/02/2021 - 10/10/2022	W&S BROKERAGE SERVICES, INC.	CRD# 8099	JACKSONVILLE, FL

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
04/2025 - Present	AGIA	Agent	Y	Houston, TX, United States
04/2025 - Present	VALIC FINANCIAL ADVISORS, INC.	REGISTERED REPRESENTATIVE	Y	EDINA, MN, United States
12/2024 - Present	Target	Guest Advocate	Y	Richfield, MN, United States
06/2024 - Present	Rental Property Income	Homeowner	Y	Jacksonville, FL, United States
11/2024 - 04/2025	Thrivent Financial	Financial Associate	Y	Appleton, WI, United States
06/2024 - 04/2025	Thrivent Investment Management Inc	Registered Representative	Y	Burnsville, MN, United States
07/2024 - 11/2024	Thrivent Financial	Associate Representative	Y	Appleton, WI, United States
02/2023 - 06/2024	Bank of America, N.A.	Consumer Investments Registration Candidate	Y	Jacksonville, FL, United States
11/2022 - 06/2024	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	Consumer Investments Registration Candidate	Y	Jacksonville, FL, United States
10/2022 - 10/2022	Unemployed	Unemployed	N	Jacksonville, FL, United States



Registration & Employment History

EMPLOYMENT HISTORY

Employment Dates	Employer Name	Position	Investment Related	Employer Location
11/2020 - 09/2022	W&S BROKERAGE SERVICES	REG REP	Y	CINCINNATI, OH, United States
11/2020 - 09/2022	WESTERN SOUTHERN LIFE	SALES AGENT	N	JACKSONVILLE, FL, United States
04/2018 - 10/2020	HARDAGE-GIDDENS FUNERAL HOME	LICENSED FUNERAL DIRECTOR	N	JACKSONVILLE BEACH, FL, United States
07/2017 - 03/2018	WASHBURN-MCREAVY FUNERAL CHAPELS	LICENSED FUNERAL DIRECTOR	N	MINNEAPOLIS, MN, United States
04/2017 - 06/2017	BANKERS LIFE & CASUALTY COMPANY	INSURANCE AGENT	N	EDINA, MN, United States
07/2016 - 03/2017	WASHBURN-MCREAVY FUNERAL CHAPELS	LICENSED FUNERAL DIRECTOR	N	MINNEAPOLIS, MN, United States
09/2014 - 07/2016	BRADLEY FUNERAL HOME	APPRENTICE/LICENSED FUNERAL DIRECTOR	N	ANTIGO, WI, United States

OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

AGIA
 POSITION: Agent NATURE: Non-Securities Insurance products for AGIA INVESTMENT RELATED: No NUMBER OF HOURS: 10
 SECURITIES TRADING HOURS: 1 START DATE: 04/28/2025
 ADDRESS: 2929 Allen Parkway, Houston TX 77019, United States
 DESCRIPTION: Appointed as agent to sell Non-Securities Insurance products for AGIA

RENTAL PROPERTY INCOME
 POSITION: Homeowner NATURE: I will receive rental income from this property. This property was my previous home address. Property is professionally managed by Northpoint Asset Management. INVESTMENT RELATED: No NUMBER OF HOURS: 0
 SECURITIES TRADING HOURS: 0 START DATE: 06/01/2024
 ADDRESS: 11870 Swooping Willow Rd, Jacksonville FL 32223, United States
 DESCRIPTION: I do not participate in the management of this rental property.

THE HOME DEPOT
 POSITION: Customer Service Associate NATURE: The Home Depot is an American multinational home improvement retail corporation which sells tools, construction products, appliances, and services. Home Depot is the largest home improvement retailer in the United States. The company headquarters is in Cobb County, Georgia. INVESTMENT RELATED: No NUMBER OF HOURS: 20 SECURITIES TRADING HOURS: 0 START DATE: 03/28/2026
 ADDRESS: 6301 Richfield Pkwy, Richfield MN 55423, United States
 DESCRIPTION: As a customer service associate, I will greet and engage with customers to assist with their needs. I will facilitate customer merchandise returns and exchanges. My goal will be to minimize guest wait time, make guests aware of store activities/events and help them use the store app to access loyalty programs.



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Financial	9

Financial

This disclosure event involves a final bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation that occurred within the last 10 years and that involved the Investment Adviser Representative or an organization/investment adviser that the Investment Adviser Representative controlled that occurred within the last 10 years.

Disclosure 1 of 9

Reporting Source: Individual

Action Type: Compromise

Action Date: 10/31/2018

Organization Investment-Related?

Action Pending? No

Disposition: Satisfied/Released

Disposition Date: 10/31/2018

If a compromise with creditor, provide:

Name of Creditor: USAA SVG BK

Original Amount Owed: \$26,582.81

Terms Reached with Creditor: Creditor accepted \$11,962.26 as settlement.

Disclosure 2 of 9

Reporting Source: Individual

Action Type: Compromise

Action Date: 12/03/2018

Organization Investment-Related?

Action Pending? No



Disposition: Satisfied/Released
Disposition Date: 12/03/2018
If a compromise with creditor, provide:
Name of Creditor: BBY/CBNA
Original Amount Owed: \$3,052.00
Terms Reached with Creditor: Creditor accepted \$2671.00 as settlement.

Disclosure 3 of 9

Reporting Source: Individual
Action Type: Compromise
Action Date: 12/21/2018
Organization Investment-Related?
Action Pending? No
Disposition: Satisfied/Released
Disposition Date: 12/21/2018
If a compromise with creditor, provide:
Name of Creditor: SEARS/CBNA
Original Amount Owed: \$13,787.00
Terms Reached with Creditor: Creditor accepted \$9896.23 as settlement.

Disclosure 4 of 9

Reporting Source: Individual
Action Type: Compromise
Action Date: 04/23/2018
Organization Investment-Related?
Action Pending? No
Disposition: Satisfied/Released
Disposition Date: 04/23/2018
If a compromise with creditor, provide:
Name of Creditor: SYNCB/BP
Original Amount Owed: \$8,299.00



Terms Reached with Creditor: Creditor accepted \$2857.78 as settlement.

Disclosure 5 of 9

Reporting Source: Individual
Action Type: Compromise
Action Date: 12/26/2018

Organization Investment-Related?

Action Pending? No

Disposition: Satisfied/Released

Disposition Date: 12/26/2018

If a compromise with creditor, provide:

Name of Creditor: USAA SVG BK

Original Amount Owed: \$9,254.00

Terms Reached with Creditor: Creditor accepted \$4050.32 as settlement.

Disclosure 6 of 9

Reporting Source: Individual
Action Type: Compromise
Action Date: 04/21/2018

Organization Investment-Related?

Action Pending? No

Disposition: Satisfied/Released

Disposition Date: 04/21/2018

If a compromise with creditor, provide:

Name of Creditor: USAA FSB

Original Amount Owed: \$9,094.00

Terms Reached with Creditor: Creditor accepted \$4402.00 as settlement.

Disclosure 7 of 9

Reporting Source: Individual
Action Type: Compromise
Action Date: 12/18/2018



Organization Investment-Related?

Action Pending? No
Disposition: Satisfied/Released
Disposition Date: 12/18/2018
If a compromise with creditor, provide:
Name of Creditor: BK OF AMER
Original Amount Owed: \$3,268.00
Terms Reached with Creditor: Creditor accepted \$2500.00 as settlement.

Disclosure 8 of 9

Reporting Source: Individual
Action Type: Compromise
Action Date: 11/13/2018

Organization Investment-Related?

Action Pending? No
Disposition: Satisfied/Released
Disposition Date: 11/13/2018
If a compromise with creditor, provide:
Name of Creditor: Banker's Life
Original Amount Owed: \$1,043.00
Terms Reached with Creditor: Creditor accepted \$567.80 as settlement.

Disclosure 9 of 9

Reporting Source: Individual
Action Type: Compromise
Action Date: 10/31/2018

Organization Investment-Related?

Action Pending? No
Disposition: Satisfied/Released
Disposition Date: 10/31/2018

If a compromise with creditor, provide:



Name of Creditor: USAA FSB
Original Amount Owed: \$17,905.56
Terms Reached with Creditor: Creditor accepted \$8057.50 as settlement.



End of Report

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