



IAPD Report

JOHN MICHAEL QUELLO

CRD# 865455

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Please contact FINRA with any concerns.



IAPD Information About Representatives

IAPD offers information on all current-and many former representatives. Investors are strongly encouraged to use IAPD to check the background of representatives before deciding to conduct, or continue to conduct, business with them.

What is included in a IAPD report?

IAPD reports for individual representatives include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards.

It is important to note that the information contained in an IAPD report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in IAPD comes from the Investment Adviser Registration Depository (IARD) and FINRA's Central Registration Depository, or CRD, (see more on CRD below) and is a combination of:

- information the states require representatives and firms to submit as part of the registration and licensing process, and
- information that state regulators report regarding disciplinary actions or allegations against representatives.

How current is this information?

Generally, representatives are required to update their professional and disciplinary information in IARD within 30 days.

Need help interpreting this report?

For help understanding how to read this report, please consult NASAA's IAPD Tips page <http://www.nasaa.org/IAPD/IARReports.cfm>

What if I want to check the background of an Individual Broker or Brokerage Firm?

To check the background of an Individual Broker or Brokerage firm, you can search for the firm or individual in IAPD. If your search is successful, click on the link provided to view the available licensing and registration information in FINRA's BrokerCheck website.

Are there other resources I can use to check the background of investment professionals?

It is recommended that you learn as much as possible about an individual representative or Investment Adviser firm before deciding to work with them. Your state securities regulator can help you research individuals and certain firms doing business in your state. The contact information for state securities regulators can be found on the website of the North American Securities Administrators Association <http://www.nasaa.org>



Report Summary

JOHN MICHAEL QUELLO (CRD# 865455)

The report summary provides an overview of the representative's professional background and conduct. The information contained in this report has been provided by the representative, investment adviser and/or securities firms, and/or securities regulators as part of the states' investment adviser registration and licensing process. The information contained in this report was last updated by the representative, a previous employing firm, or a securities regulator on **04/22/2025**.

CURRENT EMPLOYERS

	Firm	CRD#	Registered Since
B	RAYMOND JAMES FINANCIAL SERVICES, INC.	CRD# 6694	11/21/2013
IA	RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC	CRD# 149018	11/22/2013

QUALIFICATIONS

This representative is currently registered in **1** SRO(s) and **12** jurisdiction(s).

Is this representative currently Inactive or Suspended with any regulator? **No**

Note: Not all jurisdictions require IAR registration or may have an exemption from registration. Additional information including this individual's qualification examinations and professional designations is available in the Detailed Report.

REGISTRATION HISTORY

This representative was previously registered with the following firm(s):

	FIRM	CRD#	LOCATION	REGISTRATION DATES
B	UBS FINANCIAL SERVICES INC.	8174	SIOUX FALLS, SD	08/12/2006 - 12/02/2013
IA	UBS FINANCIAL SERVICES INC.	8174	SIOUX FALLS, SD	08/12/2006 - 12/02/2013
IA	PIPER JAFFRAY & CO.	665	SIOUX FALLS, SD	05/10/2005 - 08/12/2006

For additional registration and employment history details as reported by the individual, refer to the Registration and Employment History section of the Detailed Report.

DISCLOSURE INFORMATION

Disclosure events include certain criminal charges and convictions, formal investigations and disciplinary actions initiated by regulators, customer disputes and arbitrations, and financial disclosures such as bankruptcies and unpaid judgments or liens.

Are there events disclosed about this representative? **Yes**

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2



Qualifications

REGISTRATIONS

This section provides the SRO, states and U.S. territories in which the representative is currently registered and licensed, the category of each registration, and the date on which the registration becomes effective. This section also provides, for each firm with which the representative is currently employed, the address of each location where the representative works. This individual is currently registered with **12** jurisdiction(s) and 1 SRO(s) through his or her employer(s).

Employment 1 of 2

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES, INC.**

Main Address: 880 CARILLON PARKWAY
ST. PETERSBURG, FL 33716

Firm ID#: 6694

	Regulator	Registration	Status	Date
B	FINRA	General Securities Representative	Approved	11/21/2013
B	FINRA	General Securities Sales Supervisor	Approved	07/09/2014
B	Arizona	Agent	Approved	11/21/2013
B	California	Agent	Approved	11/21/2013
B	Colorado	Agent	Approved	11/21/2013
B	Florida	Agent	Approved	11/21/2013
B	Idaho	Agent	Approved	11/25/2013
B	Iowa	Agent	Approved	11/21/2013
B	Minnesota	Agent	Approved	11/21/2013
B	North Dakota	Agent	Approved	11/21/2013
B	Oregon	Agent	Approved	11/21/2013
B	South Dakota	Agent	Approved	11/27/2013
B	Washington	Agent	Approved	11/21/2013



Qualifications

Regulator	Registration	Status	Date
B Wisconsin	Agent	Approved	11/21/2013

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES

101 N. MAIN AVENUE
SUITE 201
SIOUX FALLS, SD 57104

Employment 2 of 2

Firm Name: **RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC**
Main Address: 880 CARILLON PARKWAY
SAINT PETERSBURG, FL 33716
Firm ID#: 149018

Regulator	Registration	Status	Date
IA South Dakota	Investment Adviser Representative	Approved	12/02/2013

Branch Office Locations

RAYMOND JAMES FINANCIAL SERVICES ADVISORS, INC

101 NORTH MAIN AVENUE
SUITE 201
SIOUX FALLS, SD 57104



Qualifications

PASSED INDUSTRY EXAMS

This section includes all industry exams that the representative has passed. Under limited circumstances, a representative may attain registration after receiving an exam waiver based on a combination of exams the representative has passed and qualifying work experience. Likewise a new exam requirement may be grandfathered based on a representative's specific qualifying work experience. Exam waivers and grandfathering are not included below.

This individual has passed 3 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
General Securities Sales Supervisor - General Module Examination (S10)	Series 10	01/02/2023
General Securities Sales Supervisor - Options Module Examination (S9)	Series 9	01/02/2023
General Securities Sales Supervisor Examination (Options Module & General Module) (S8)	Series 8	02/06/1984

General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination (SIE)	SIE	10/01/2018
National Commodity Futures Examination (S3)	Series 3	03/21/1984
General Securities Representative Examination (S7)	Series 7	04/21/1979

State Securities Law Exams

Exam	Category	Date
Uniform Investment Adviser Law Examination (S65)	Series 65	05/19/1993
Uniform Securities Agent State Law Examination (S63)	Series 63	07/26/1979

PROFESSIONAL DESIGNATIONS

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration & Employment History

PREVIOUSLY REGISTERED WITH THE FOLLOWING FIRMS

This representative held registrations with the following firms:

	Registration Dates	Firm Name	ID#	Branch Location
B	08/12/2006 - 12/02/2013	UBS FINANCIAL SERVICES INC.	CRD# 8174	STIOUX FALLS, SD
IA	08/12/2006 - 12/02/2013	UBS FINANCIAL SERVICES INC.	CRD# 8174	STIOUX FALLS, SD
IA	05/10/2005 - 08/12/2006	PIPER JAFFRAY & CO.	CRD# 665	STIOUX FALLS, SD
B	04/29/2005 - 08/12/2006	PIPER JAFFRAY & CO.	CRD# 665	STIOUX FALLS, SD
B	03/02/1998 - 05/06/2005	RBC DAIN RAUSCHER INC.	CRD# 31194	NEW YORK, NY
IA	05/20/1996 - 05/06/2005	RBC DAIN RAUSCHER INC.	CRD# 31194	STIOUX FALLS, SD
B	09/25/1995 - 03/02/1998	DAIN RAUSCHER INCORPORATED	CRD# 7600	
B	02/05/1990 - 10/02/1995	PAINWEBBER INCORPORATED	CRD# 8174	WEEHAWKEN, NJ
B	05/01/1979 - 02/17/1990	PIPER, JAFFRAY & HOPWOOD INCORPORATED	CRD# 665	MINNEAPOLIS, MN
B	05/06/1982 - 01/25/1983	BLC EQUITY SERVICES CORPORATION	CRD# 1137	

EMPLOYMENT HISTORY

Below is the representative's employment history for up to the last 10 years.

Employment Dates	Employer Name	Position	Investment Related	Employer Location
12/2013 - Present	RAYMOND JAMES FINANCIAL SERVICES ADVISORS INC.	INVESTMENT ADVISER REP	Y	STIOUX FALLS, SD, United States
11/2013 - Present	FIRST DAKOTA NATIONAL BANK	Associate/Employee	Y	STIOUX FALLS, SD, United States
11/2013 - Present	Loft Advisors	Associate/Employee	N	Sioux Falls, SD, United States
11/2013 - Present	RAYMOND JAMES FINANCIAL SERVICES, INC.	FINANCIAL ADVISOR	Y	STIOUX FALLS, SD, United States



Registration & Employment History



OTHER BUSINESS ACTIVITIES

This section includes information, if any, as provided by the representative regarding other business activities the representative is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent, or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.

(1)Name of Business: Loft Advisors Address: 101 N Main Ave Ste 201, Sioux Falls, SD, 57104, United States Activity Type: Support Company - Non Owner Position/Title: Associate/Employee Investment Related: No Start Date: 11/22/2013 Hours per month devoted to this business: 81+ Hours per month devoted to this business during trading hours: 41+ Description of duties: Financial Advising

(2)Name of Business: Sheldon Reese Foundation Address: 101 N Main Ave Ste 201, Sioux Falls, SD, 57104, United States Activity Type: Non profit Position/Title: Board Member, Officer - President Investment Related: Yes Start Date: 11/22/2013 Hours per month devoted to this business: 0-1 Hours per month devoted to this business during trading hours: 0-1 Description of duties: Board President, over see applications for charitable donations



Disclosure Summary

Disclosure Information

What you should know about reported disclosure events:

(1) Certain thresholds must be met before an event is reported to IARD, for example:

- A law enforcement agency must file formal charges before an Investment Adviser Representative is required to report a particular criminal event.;
- A customer dispute must involve allegations that an Investment Adviser Representative engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

(2) Disclosure events in IAPD reports come from different sources:

As mentioned in the "About IAPD" section on page 1 of this report, information contained in IAPD comes from Investment Adviser Representatives, firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the IAPD report. The different versions will be separated by a solid line with the reporting source labeled.

(3) There are different statuses and dispositions for disclosure events:

- A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" disclosure event involves allegations that have not been proven or formally adjudicated.
 - A disclosure event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" disclosure event has been concluded and its resolution is not subject to change.
- A final disclosure event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally represents a disposition wherein the parties involved in a dispute reach an agreement to resolve the matter. Please note that Investment Adviser Representatives and firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually includes a disposition wherein no payment is made to the customer or there is no finding of wrongdoing on the part of the Investment Adviser Representative. Such matters generally involve customer disputes.

(4) You may wish to contact the Investment Adviser Representatives to obtain further information regarding any of the disclosure events contained in this IAPD report.



DISCLOSURE EVENT DETAILS

When evaluating this information, please keep in mind that some items may involve pending actions or allegations that may be contested and have not been resolved or proven. The event may, in the end, be withdrawn, dismissed, resolved in favor of the Investment Adviser Representative, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to the Investment Adviser Registration Depository. Some of the specific data fields contained in the report may be blank if the information was not provided.

The following types of events are disclosed about this representative:

Type	Count
Customer Dispute	2

Customer Dispute

This section provides information regarding a customer dispute that was reported to the Investment Adviser Registration Depository (IARD) by the Investment Adviser Representative (IAR), an investment adviser and/or securities firm, and/or a securities regulator. The event may include a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit that contains allegations of sales practice violations against the individual.

The customer dispute may be pending or may have resulted in a civil judgment, arbitration award, monetary settlement, closure without action, withdrawal, dismissal, denial, or other outcome.

Disclosure 1 of 2

Reporting Source:	Individual
Employing firm when activities occurred which led to the complaint:	UBS FINANCIAL SERVICES INC
Allegations:	TIME FRAME: NOVEMBER 16, 2007 THE CLIENT ALLEGES THAT THE FINANCIAL ADVISOR MISINFORMED HER AND HER MOTHER ABOUT THE POLICY FROM INCEPTION. THE ALLEGED DAMAGES ARE IN EXCESS OF \$5000
Product Type:	Annuity-Variable
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	ESTIMATED TO BE IN EXCESS OF \$5000
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	05/10/2011
Complaint Pending?	No
Status:	Denied
Status Date:	05/24/2011

**Settlement Amount:****Individual Contribution Amount:****Broker Statement**

COMPLAINANT, WHO IS A NAMED BENEFICIARY OF THE ACCOUNT, STATES THAT THE ACCOUNT HOLDER/CLIENT (MOTHER) PURCHASED AN ANNUITY TO HELP PROVIDE THE COMPLAINANT (HER DAUGHTER) WITH A LIFETIME INCOME UPON HER DEATH. THE CLIENT FELT THIS WOULD BE THE BEST INVESTMENT FOR HER TO PURCHASE TO MEET THE DAUGHTER'S LIFESTYLE NEEDS AND SPENDING HABITS. UPON THE CLIENT'S DEATH, THE BENEFICIARY DESIRED TO RECEIVE A LUMP-SUM DISTRIBUTION IN LIEU OF THE ANNUAL INCOME. HOWEVER, AS ESTABLISHED BY THE CLIENT (MOTHER) AND PER HER INSTRUCTIONS, THE ANNUITY DOES NOT ALLOW FOR THIS TYPE OF DISTRIBUTION.

Disclosure 2 of 2**Reporting Source:**

Individual

Employing firm when activities occurred which led to the complaint:**Allegations:**

CLIENT CONTENDS THAT SECURITIES MR. QUELLO RECOMMENDED WERE INAPPROPRIATE GIVEN HIS OBJECTIVES, HIS SHORT TERM LIFE EXPECTANCY AND HIS NEED FOR MONEY WITHIN ONE YEAR. CLIENT ALSO ALLEGES UNAUTHORIZED TRADING. HE IS DEMANDING FULL REIMBURSEMENT OF LOSSES WHICH ARE APPROXIMATELY \$7,000.

Product Type:**Alleged Damages:**

\$7,000.00

Customer Complaint Information**Date Complaint Received:**

03/24/1999

Complaint Pending?

No

Status:

Denied

Status Date:

04/30/1999

Settlement Amount:**Individual Contribution Amount:****Broker Statement**

NOT PROVIDED

NOT PROVIDED



End of Report

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